DēLonghi Group

Half-year financial report at 30 June 2015









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COMPANY OFFICERS *

Board of Directors

GIUSEPPE DE'LONGHI Chairman

FABIO DE'LONGHI Vice Chairman and Chief Executive Officer

ALBERTO CLÒ **

RENATO CORRADA **

Director

SILVIA DE'LONGHI

CARLO GARAVAGLIA

Director

CRISTINA PAGNI ** Director

STEFANIA PETRUCCIOLI** Director

GIORGIO SANDRI Director

SILVIO SARTORI Director

Board of Statutory Auditors

GIANLUCA PONZELLINI Chairman

PAOLA MIGNANI Standing member

ALBERTO VILLANI Standing member

PIERA TULA Alternate auditor

ENRICO PIAN Alternate auditor

External Auditors

RECONTA ERNST & YOUNG S.P.A. ***

Internal Auditing and Corporate Governance Committee

RENATO CORRADA **
SILVIO SARTORI
STEFANIA PETRUCCIOLI**

Compensation Committee

ALBERTO CLÒ **

CARLO GARAVAGLIA

CRISTINA PAGNI **

^{*} The company officers were elected at the shareholders' meeting of 23 April 2013 for the period 2013-2015.

^{**} Independent directors.

^{***} The engagement to audit the financial statements for 2010-2018 was approved at the shareholders' meeting of 21 April 2010.

KEY PERFORMANCE INDICATORS

Second quarter income statement

(€/million)	2nd quarter 2015	% revenues	2nd quarter 2014	% revenues	Change	% change
Revenues	422.2	100.0%	362.0	100.0%	60.1	16.6%
Constant currency revenues (*)	396.7				34.7	9.6%
Net industrial margin	194.3	46.0%	166.4	46.0%	27.8	16.7%
EBITDA	48.0	11.4%	41.1	11.4%	6.9	16.7%
Constant currency EBITDA (*)	55.5	14.0%			14.4	34.9%
EBIT	35.3	8.4%	29.9	8.2%	5.4	18.1%

First-Half income statement

(€/million)	1st half 2015	% revenues	1st half 2014	% revenues	Change	% change
Revenues	790.6 755.8	100.0%	700.1	100.0%	90.4 <i>55.6</i>	12.9% 7.9%
Constant currency revenues (*)	733.8				33.0	7.370
Net industrial margin	369.4	46.7%	327.5	46.8%	42.0	12.8%
EBITDA	95.3	12.1%	87.2	12.5%	8.1	9.3%
Constant currency EBITDA (*)	118.4	15.7%			31.2	35.7%
EBIT	70.4	8.9%	65.2	9.3%	5.1	7.9%
Profit (loss) pertaining to the Group	37.4	4.7%	33.0	4.7%	4.4	13.4%

^(*) Figures at constant exchange rates are calculated excluding the effect of exchange rates fluctuations and of the hedging put in place by the Group.

Key performance indicators

Statement of financial position

(€/million)	30.06.2015	30.06.2014	31.12.2014
			_
Net working capital	236.0	245.3	236.2
Net operating working capital	280.6	282.0	301.4
Net capital employed	714.1	708.7	697.2
Net financial assets/(Net debt)	104.0	(65.1)	89.0
of which:			
 Net bank financial position 	121.5	(9.0)	113.2
 Other financial receivables/(payables) 	(17.5)	(56.1)	(24.2)
Net equity	818.1	643.7	786.1
Net working capital/Net revenues	13.0%	14.8%	13.7%
Net operating working capital/Net revenues	15.4%	17.0%	17.5%

INTERIM REPORT ON OPERATIONS

REVIEW OF PERFORMANCE

In a market still characterized by the unfavorable trend of the principle currencies and influenced by the effects of the political and financial crises underway in a few countries (above all in eastern Europe, Greece and a few countries in the MEIA region), the De'Longhi Group confirmed good growth in revenues again in second quarter 2015.

The Group's results for first half 2015 were influenced significantly by currency volatility which, however, impacted revenues and margins in different ways; the strengthening of a few export currencies (namely the USD, GBP, AUD, CNY and CHF) against the Euro, despite the devaluation of the Russian ruble and the Ukrainian hryvnia, had a positive impact on revenues; this trend, however, also strongly affected purchasing and production costs denominated in CNY/HKD and USD which, overall, had a particularly negative impact on margins in both the second quarter and the entire first half.

In what was a challenging environment, in second quarter 2015 the Group generated €422.2 million in revenues, an increase of €60.1 million or +16.6% against second quarter 2014 (at constant exchange rates growth reached +9.6%).

Revenues in the first half amounted to €790.6 million (+12.9% against 2014); at constant exchange rates growth reached +7.9%.

The Group continued its strategy to invest in growth and sustaining its competitive positioning in the high end, while also supporting promotional activities, as well as research and development; in the first half the Group launched new products like the new *Lattissima Touch* capsule coffee machine and the new Braun brand ironing systems.

In terms of markets, total revenues were up in Europe (+€45.3 million or +9.7%), thanks to the contribution of both areas: the North East increased 3.0% despite the negative exchange effect (which affected sales in Russia and Ukraine), thanks to the good performances posted in Poland, the Czech Republic/Hungary and the United Kingdom; the South West rose by 13.7% thanks, above all, to the solid performances recorded in Italy and the DACH countries (Germany, Austria and Switzerland).

Positive overall results were posted in the APA region (+€38.1 million or +23.7%), thanks above all to Australia, the Unites States and China, which also benefited from a positive exchange effect.

The increase in revenues posted in the MEIA region (+€7.1 million or +9.5%) reflects, above all, the positive exchange effect which offset the drop in sales recorded in a few markets, including as a result of local political tensions.

The breakdown of revenues by product line shows that growth was driven by coffee machines (fully automatic and manual machines, the Nespresso *Lattissima* range and DolceGusto *Jovia*), by portable air conditions and the new *Multifry* range of fryers.

Sales for Braun brand products rose (thanks above all to the launch of the new ironing systems), despite the adverse exchange effect linked to the weakening of currencies in markets that are important to Braun sales, namely the Russian ruble and the Ukrainian hryvnia.

As for margins, thanks to its competitive positioning in the high end and the commercial strategies implemented, the Group succeeded in defending profitability by increasing volumes and prices in a few markets in order to offset higher production costs.

The net industrial margin, which reached €369.4 million in the half (versus €327.5 million in the first six months of 2014), was largely in line with 2014 as a percentage of revenues (46.7% versus 46.8% in 2014).

The increase in the industrial margin caused EBITDA to rise also against the first half of 2014, despite the particularly adverse exchange effect (which came to an estimated €23.0 million).

EBITDA amounted to €95.3 million in first half 2015 (€87.2 million in 2014) and came to 12.1% of revenues (12.5% in 2014). At constant exchange rates and net of hedging 2015, EBITDA would have reached €118.4 million (15.7% of revenues), an increase of €31.2 million with respect to first half 2014.

EBIT amounted to €70.4 million in the first half of 2015 (versus Euro 65.2 million in the first six months of 2014), after amortization and depreciation of €25.0 million, an increase with respect to the same period 2014 as a result of the recent investments made in production (mainly in China and Romania). As a percentage of revenues EBIT reached 8.9% (9.3% in the first half of 2014).

Profit pertaining to the Group amounted to €37.4 million in the first six months of 2015 (€33.0 million in the same period 2014).

The net financial position reached a positive €104.0 million at 30 June 2015 (€89.0 million at 31 December 2014). In the first half of 2015, a period in which cash flow absorption is typically higher, positive cash flow of €15.0 million was generated (versus a negative €56.0 million in first half 2014); this improvement relates, for €6.7 million, to a few financial items including, primarily, the fair value measurement of derivatives. Net of this item, however, the net financial position with banks still improved by €8.3 million in the half (versus the net cash absorption of €49.8 million posted in first half 2014).

This result benefitted, in addition to the cash flow generated by ordinary operations, from completion of the investment plans in China and Romania and the positive exchange effect of €29.4 million recorded in the half (linked to the revaluation of cash and cash equivalents held by a few foreign companies). In order to stabilize this gain, the positive exchange effect was partially hedged.

Cash flow was positive for some €169.1 million in the twelve month period, €130.4 million of which relating to items other than bank debt (the positive exchange effect reached an estimated €55 million).

Global market conditions (Source: Bank of Italy/ECB)

In the first half of 2015 the global economy grew, albeit at a pace that differed from country to country.

More in detail, trade was solid in both the United States, despite signs of temporary weakness at the beginning of the year, and the United Kingdom, but weaker in Japan. In China slower growth and financial instability caused the local authorities to intervene.

In the Euro zone negotiating a settlement with Greece proved to be difficult, though the increase in spreads on government securities was, overall, contained. Looking forward, however, and in light of the renewed tensions, it is imperative that decided political action and economic measures be taken in order to promote growth in Greece and in the Euro zone, as a whole.

After the quantitative easing program was launched by the Eurosystem, long term interest rates in the Euro zone fell noticeably through the middle of April, to then rise, including in light of the improved inflation forecasts and the growth triggered by the program itself. Overall the financial and currency markets continue to sustain the economic recovery, as well as prices.

Looking forward, the IMF's forecasts released in July call for a slight slowdown in world trade this year, followed by acceleration in 2016. In the Euro zone, the monetary policies adopted recently by the Executive Committee, low oil prices and the weakening of the Euro should help to gradually expand and strengthen the recovery. At the same time, even though the labor market has shown further signs of improvement, unemployment is still high and the level of spare capacity will only begin to decline gradually.

Significant events

The first half of 2015 was characterized by completion of the plans to further strengthen production in both China and Romania, as well as the commercial and marketing initiatives focused on enhancing the Group's brands and commercial structures.

With regard to the strengthening of the production platform, in the half activity accelerated at the Romanian plant, which had approximately 700 full-time employees at the end of June 2015, resulting in the installation of new systems, assembly lines and plastic molding machines which made it possible to double the production of coffee machines compared to first half 2014 and to begin internal production of the Braun brand handblenders.

The second phase of investments focused on the strengthening of the local production facilities was completed at the most important Chinese plant and a new warehouse was constructed.

Progress was also made with the activities relating to supply chain optimization focused on more efficient forecasting and planning.

The marketing and communication campaigns supporting the Group's three main brands continued in the first half.

With regard to the De'Longhi brand, more work was done on strengthening the message relating to the "perfect Cappuccino" which can be made only using the exclusive "LatteCrema System".

The introduction of the "Distinta" breakfast line was accompanied by the introduction of applications which allow consumers to see the products in their own kitchens. The highly successful launch of the fryer-multicooker *Multifry* line was also supported by the expansion of the "Recipes" app which is now available in thirty-six countries.

As for the Kenwood brand, further steps were taken to support the new product lines launched in 2014 which included the use of different technologies (videos, recipe apps and product information/displays) and new web pages.

The activities relating to the Braun brand were focused on supporting the launch of the new ironing system line, "Carestyle 5"; special attention was paid to strengthening and improving online content which made it possible to noticeably increase traffic on the Braun website.

In the first half of 2015, development of "Digital" strategies continued which fueled an increase in the number of visitors/consumers on the Group's websites; work also continued on completing an E-commerce platform particularly in a few APA countries mainly to improve the availability of accessories and attachments, while also providing consumers with a chance to buy exclusive online products and other products that are no longer offered in current catalogues.

Activities designed to support and strengthen the product knowledge of promoters and product demonstrators in order to enhance the consumers' experience were also developed.

Group results

The reclassified consolidated income statement is summarized as follows:

(€/million)	1st half 2015	% revenues	1st half 2014	% revenues
Revenues	790.6	100.0%	700.1	100.0%
Change 2015/2014	90.4	12.9%		
Materials consumed & other production costs				
(production services and payroll costs)	(421.1)	(53.3%)	(372.7)	(53.2%)
Net industrial margin	369.4	46.7%	327.5	46.8%
Services and other operating expenses	(193.2)	(24.4%)	(164.9)	(23.6%)
Payroll (non-production)	(80.9)	(10.2%)	(75.3)	(10.8%)
EBITDA	95.3	12.1%	87.2	12.5%
Change 2015/2014	8.1	9.3%		
Amortization and depreciation	(25.0)	(3.2%)	(22.0)	(3.1%)
EBIT	70.4	8.9%	65.2	9.3%
Change 2015/2014	5.1	7.9%		
Financial income (expenses)	(19.0)	(2.4%)	(19.9)	(2.8%)
Profit (loss) before taxes	51.4	6.5%	45.3	6.5%
Income taxes	(14.0)	(1.00/)	(12.0)	(1.70/)
	(14.0)	(1.8%)	(12.0)	(1.7%)
Profit (loss) after taxes	37.4	4.7%	33.3	4.8%
Profit (loss) pertaining to minority interests	(0.0)	(0.0%)	0.3	0.0%
Profit (loss) pertaining to the Group	37.4	4.7%	33.0	4.7%

The net industrial margin reported in the reclassified income statement differs by €75.9 million in the first half 2015 (€72.0 million in the first half 2014) from the consolidated income statement; this is because, in order to represent period performance better, production-related payroll and service costs have been reclassified from payroll and services respectively.

No non-recurring income/expenses were recognized in the first half of the year.

Net revenues rose by €90.4 million in the first half, thanks to higher volumes and prices (as a result of the price increases made in order to offset the rise in higher USD/CNY purchasing costs), as well as the exchange effect (which was positive overall as the negative exchange effect posted in the Ukraine and in Russia was more than offset by the positive performance posted in other markets).

Sales for coffee machines, food preparation and kitchen machines were particularly buoyant thanks, above all, to the contribution of the fryers, following the launch of the new *Multifry* line, and air conditioners.

As for coffee machines, sales rose thanks to the solid growth reported across all categories (fully automatic and manual machines, the Nespresso *Lattissima* range and DolceGusto *Jovia*). The fully automatic line posted strong growth thanks to the contribution of all the platforms, as well as the new products launched in 2014 ("Eletta" and "Autentica") which had their first full year of sales in 2015, in what was a generally positive market during which De'Longhi strengthened its position as leader. The "Dedica" line was the driver of growth for traditional espresso machines, while the growth of the Nespresso brand machines was boosted by the introduction of the new *Lattissima Touch*.

With regard to food preparation machines, fryers posted growth thanks to the success of the new Multifry line which, in addition to being a fryer, is also a Multicooker capable of preparing different types of food. Growth was also posted by the De'Longhi brand breakfast products (above all, kettles and toasters) thanks to the additional contribution of the new "Distinta collection" line).

The market for kitchen machines continues to grow and the Kenwood brand products maintained their position as leader, though the competition is, once again, increasing. In order to continue along its growth path, Kenwood introduced new, more innovative versions of the *Cooking Chef* and *Prospero* models.

In terms of the other Kenwood brand products, sales for blenders rose with *Smoothies* and food processors posting good results thanks to the success of the compact line and the launch of the new *Multipro home* year-end 2014.

Comfort also posted growth thanks to the solid performance of portable air conditioners in, above all, the United States, Brazil and Italy which also benefitted from a particularly hot summer in Europe versus an unfavorable summer in 2014.

In first half 2015 the Braun business posted double digit growth in sales, despite the unstable political conditions and the negative exchange effect reported in a few reference countries (Russia, Ukraine and a few MEIA region countries).

Market statistics (GFK) confirm the increase in market share of the two main product categories. The handblenders rose thanks to the high end *Multiquick 7* line and the new *Multiquick 5* line launched last year.

Irons benefitted from the launch of the new *Carestyle 5* ironing systems for which the initial sell in beat expectations; the launch was focused on four models in Europe.

The launch of the handblender "Multimix 3" line also took place in the first half. This line uses *Smart mix* technology and thanks to the numerous attachments provides good versatility and is easier to use.

Both new product lines won the best product prize for their category in the 2015/2016 Plus X competition.

As for margins, De'Longhi closed the first half of 2015 with an EBITDA of €95.3 million, an increase of €8.1 million against 2014, and an EBITDA margin of 12.1% (versus 12.5% in the same period 2014). This result reflects, on the one hand, a solid net industrial margin (as a percentage of sales) and, on the other, an increase in operating and general expenses including due to the negative exchange effect.

The net industrial margin rose by €42.0 million, from the €327.5 million posted in first half 2014 to €369.4 million in first half 2015, rising as a percentage of revenues from 46.8% to 46.7% as a result of the positive volume, cost, mix and price effect which was offset by the negative exchange effect of some €12.3 million. The price effect is explained by the steps taken to mitigate the increased production costs in a few countries as a result of exchange differences. The Group, therefore, managed through organic growth, above all in coffee which is one of the categories with the greatest value added, to offset the negative effects of the weakening of the Euro against the currencies in which the Group's main operating costs are expressed (CNY/HKD e USD), thanks also to the steps taken to raise prices in the markets most influenced by the strengthening of the local currencies.

Operating and general expenses rose as a percentage of revenues from 34.3% to 34.7% due also to the provisions made for bad debt in a few markets characterized by political risk, the negative exchange effect, as well as a different breakdown of transportation costs (previously recognized under production costs).

EBIT amounted to €70.4 million in the first half of 2015 (€65.2 million in the same period 2014), coming to 8.9% as a percentage of revenues (9.3% in 2014), after amortization and depreciation of €25.0 million (an increase with respect to the €22 million posted in the same period 2014) and after a particularly adverse exchange effect.

Financial expenses fell by €1.0 million against first half 2014 to €19.0 million in first half 2015 due to a drop in expenses linked to factoring beginning in April 2015 and the Group's improved financial position which more than offset the increase in currency hedging costs.

Profit pertaining to the Group amounted to €37.4 million, an increase against the profit of €33.0 million reported in first half 2014.

Operating segment disclosures

The De'Longhi Group has identified three operating segments which coincide with the Group's three main business regions: Europe (Noth East and South West), MEIA (Middle East, India and Africa) and APA (Asia, Pacific, America). Each segment is responsible for all aspects of the Group's brands and services different markets.

This breakdown is in line with the tools used by Group management to run operations, as well as evaluate the company's performance and make strategic decisions.

The results by operating segment can be found in the Explanatory Notes.

Markets

The following table summarizes sales performance in the Group's various business regions:

(€/million)	1st half 2015	% revenues	1st half 2014	% revenues	Change	% change
North East Europe	179.0	22.6%	173.7	24.8%	5.3	3.0%
•	331.4	41.9%	291.4	41.6%	40.0	13.7%
South West Europe						
EUROPE	510.4	64.6%	465.1	66.4%	45.3	9.7%
MEIA (Middle East/India/Africa)	81.1	10.3%	74.1	10.6%	7.1	9.5%
Australia and New Zealand	51.5	6.5%	43.4	6.2%	8.1	18.6%
United States and Canada	68.2	8.6%	53.4	7.6%	14.8	27.8%
Japan	16.9	2.1%	16.6	2.4%	0.3	1.8%
Other countries area APA	62.4	7.9%	47.5	6.8%	14.9	31.5%
APA (Asia/Pacific/Americas)	199.1	25.2%	160.9	23.0%	38.1	23.7%
Total revenues	790.6	100.0%	700.1	100.0%	90.4	12.9%

Revenues in Europe totaled €510.4 million, an increase of 9.7% against first half 2014, thanks to the results posted in both North East Europe (up €5.3 million or +3.0%) and, above all, South West Europe (+€40.0 million or +13.7%). More in detail, growth in the North East was achieved thanks primarily to the increase in sales posted in Poland, the Czech Republic/Hungary, Scandinavia and the United Kingdom; Russia and the Ukraine were down due the negative exchange effect which neutralized organic growth.

In the South West, revenues grew above all in Italy (coffee, kitchen machines and air conditioners performed well) and the DACH countries (Germany, Austria and Switzerland).

Growth was recorded in the MEIA region (+9.5%), thanks to the positive exchange effect, though revenues were impacted by the political crises underway in a few markets.

Strong growth in revenues was posted in the APA region (+23.7%); more in detail, a good performance was reported in the USA (+27.8%) due mainly to the comfort division, and in Australia (+18.6%) where the reorganization plan was successfully completed and where growth was driven by coffee, small De'Longhi brand appliances, as well as the cooker division.

Review of the statement of financial position

The reclassified consolidated statement of financial position is presented below:

(€/million)	30.06.2015	30.06.2014	31.12.2014	Change 30.06.15 – 30.06.14	Change 30.06.15 – 31.12.14
- Intangible assets	324.8	326.3	325.1	(1.4)	(0.3)
- Property, plant and equipment	198.9	178.9	191.1	20.0	7.8
- Financial assets	9.1	6.9	7.7	2.1	1.4
- Deferred tax assets	47.6	44.9	42.5	2.7	5.1
Non-current assets	580.5	557.0	566.5	23.4	14.0
- Inventories	390.4	370.5	317.8	19.9	72.7
- Trade receivables	234.8	233.4	366.2	1.3	(131.4)
- Trade payables	(344.6)	(321.9)	(382.5)	(22.7)	37.9
- Other payables (net of receivables)	(44.6)	(36.7)	(65.2)	(7.9)	20.6
Net working capital	236.0	245.3	236.2	(9.3)	(0.2)
Total non-current liabilities and					
provisions	(102.4)	(93.6)	(105.5)	(8.8)	3.1
Net capital employed	714.1	708.7	697.2	5.4	16.9
Net debt/(Net financial assets) (*)	(104.0)	65.1	(89.0)	(169.1)	(15.0)
Total net equity	818.1	643.7	786.1	174.4	31.9
Total net debt and equity	714.1	708.7	697.2	5.4	16.9

^(*) Net financial position at 30 June 2015 includes €17.5 million in net financial liabilities (net financial liabilities amounted to €24.2 million at 31 December 2014 and to €56.1 million at 30 June 2014) relating to the fair value of derivatives and options on minority interests, the residual contingent debt owed Procter & Gamble for the Braun acquisition and the financial debt connected to the transaction involving the UK subsidiary's pension fund.

Capital expenditures amounted to €25.6 million in first half 2015 (€27.5 million in first half 2014) and include the completion of the investment plan in Romania and the second wave of investments in the Group's main Chinese plant.

The net working capital amounted to €236.0 million at 30 June 2015, down against 30 June 2014 in both absolute terms (-€9.3 million), despite the growth recorded in the last 12 months, and in terms of the turnover ratio (falling from the 14.8% recorded at the end of June 2014 to 13.0% in June 2015); these results reflect, in addition to the positive exchange effect, improvement in non-operating items (other receivables and other payables).

The change in trade receivables with respect to the comparison period reflects the exchange effect and a different classification of a few items previously accrued under suppliers at 30 June 2014 and at 31 December 2014. Net of these items, the organic change in trade receivables is less than the growth in sales, thanks above all to better collection in a few important markets, despite the extension of payment terms for a few suppliers in the MEIA region.

Inventory was down with respect to 2014 (in terms of the turnover ratio) thanks to the continuous steps taken to contain inventory with good results, above all, in a few branches.

The net financial position reached a positive €104.0 million at 30 June 2015 (€89.0 million at 31 December 2014). In the first half of 2015, a period in which cash flow absorption is typically higher including due to a decrease in receivables and, therefore, lower factoring, positive cash flow of €15.0 million was generated (versus the net cash absorption of €56.0 million posted in first half 2014).

The improvement posted in first half 2015 relates, for €6.7 million, to a few financial items including, primarily, the fair value measurement of derivatives. Net of these items, however, the net financial position with banks still improved €8.3 million in the half (versus a negative €49.8 million in first half 2014). This result benefitted, in addition to the cash flow generated by ordinary operations, from a positive exchange effect of €30 million (linked to the revaluation of cash and cash equivalents held by a few foreign companies).

The twelve month comparison with the net financial position at 30 June 2014 also shows significant overall improvement of €169.1 million; the improvement of the net financial position with banks was particularly noteworthy, rising from the negative balance of €9.0 million posted at 30 June 2014 to a positive €121.5 million at 30 June 2015, an improvement of €130.4 million in the twelve month period thanks also to the positive exchange effect (estimated at around €55 million).

Details of the net financial position are as follows:

(€/million)	30.06.2015	30.06.2014	31.12.2014	Change 30.06.15 – 30.06.14	Change 30.06.15 – 31.12.14
Cash and cash equivalents	276.9	117.4	388.5	159.4	(111.7)
Other financial receivables	22.0	3.1	55.2	19.0	(33.2)
Current financial debt	(84.1)	(57.1)	(232.0)	(27.0)	147.9
Net current financial position	214.8	63.4	211.8	151.4	3.0
Non-current financial debt	(110.8)	(128.5)	(122.8)	17.7	12.0
Total net financial position/(net debt)	104.0	(65.1)	89.0	169.1	15.0
Of which:					
- Position with banks and other financial payables	121.5	(9.0)	113.2	130.4	8.3
 financial assets/(liabilities) other than bank debt (residual payable related to the Braun acquisition, fair value of derivatives and options, financial payable connected to the UK subsidiary's pension fund transaction) 	(17.5)	(56.1)	(24.2)	38.7	6.7

The net financial position at 30 June 2015 net of non-banking liabilities reached a positive €121.5 million (versus net debt of €9.0 million at 30 June 2015). An improvement of €130.4 million was, therefore, posted in the twelve month period despite the non-recurring investments of approximately €17.3 million made in new manufacturing projects, in China and Romania, thanks also to a positive exchange effect of around €55 million.

With regard to structure, the net current financial position amounted to €214.8 million at 30 June 2015 (€63.4 million at 30 June 2014).

The statement of cash flows is presented on a condensed basis as follows:

(€/million)	30.06.2015 (6 months)	30.06.2014 (6 months)	31.12.2014 (12 months)
Cash flow by current operations	71.0	64.3	215.3
Cash flow by changes in working capital	(0.7)	(32.1)	(46.7)
Cash flow by investment activities	(25.6)	(27.5)	(60.8)
Cash flow by operating activities	44.7	4.7	107.8
Dividends paid	(61.3)	(59.8)	(59.8)
Cash flow by changes in fair value and cash flow hedge reserves	2.4	(4.9)	19.4
Cash flow by other changes in net equity	29.2	4.0	30.5
Cash flow absorbed by changes in net equity	(29.7)	(60.7)	(9.8)
Cash flow for the period	15.0	(56.0)	98.0
Opening net financial position	89.0	(9.0)	(9.0)
Closing net financial position/(Net debt)	104.0	(65.1)	89.0

Net cash flow from operating activities reached a positive €4.7 million in first half 2015 (versus a positive €4.7 million in first half 2014). Absorption of working capital, linked to organic growth, was lower than in first half 2014 thanks to the above mentioned management of receivables/inventory and also benefitted from the completion in 2015 of the investment plans in Romania and China.

First-half cash flows were also affected by changes in net equity: payment of €61.3 million in dividends, the positive impact of both the fair value measurement of currency hedging instruments (€2.4 million) and the exchange differences (€29.4 million) which resulted in a negative net change of €29.7 million in first half 2015 (versus a negative €60.7 million in first half 2014, with cash absorption that was €31.1 million lower in 2015).

Total cash flow in the first half of 2015 reached a positive €15.0 million (versus a negative €56.0 million in the first half of 2014).

Human resources

The De'Longhi Group had 7,168 employees at 30 June 2015, detailed as follows:

	30.06.2015	31.12.2014	30.06.2014
Blue collar	4,261	3,872	3,898
White collar	2,809	2,742	2,673
Senior managers	98	96	93
Total	7,168	6,710	6,664

The change in the workforce at 30 June 2015 with respect to 30 June 2014 (+504 employees) is explained primarily by the increase in the personnel employed at the plants in Romania and China as a result of the enhanced production capacity and the strengthening of the commercial structures (to support all the Group's brands).

The average employees reached 6,778 in the first half of 2015, an increase of 625 employees with respect to the first half of 2014.

Alternative performance indicators

In addition to the information required by IFRS, this document presents other financial measures which provide further analysis of the Group's performance. These indicators must not be treated as alternatives to those required by IFRS.

More in detail, the non-GAAP measures used include:

- <u>Gross profit and EBITDA</u>: the Group uses these measures as financial targets in internal presentations (business plans) and in external presentations (to analysts and investors), since they are a useful way of measuring operating performance by the Group and its individual divisions besides EBIT.

Net industrial margin is calculated as total revenues minus the cost of materials consumed and of production-related services and payroll.

EBITDA is an intermediate measure that derives from EBIT after adding back depreciation, amortization and impairment of property, plant and equipment and intangible assets. EBITDA is also presented net of non-recurring items, which are reported separately on the face of the income statement.

- <u>Net working capital</u>: this measure is the sum of inventories, trade receivables, current tax assets and other receivables, minus trade payables, current tax liabilities and other payables.
- Net operating working capital: this measure is the sum of inventories and trade receivables, minus trade payables.
- <u>Net capital employed</u>: this measure is the sum of net working capital, intangible assets, property, plant and equipment, equity investments, other non-current receivables, and deferred tax assets, minus deferred tax liabilities, employee benefits and provisions for contingencies and other charges.
- <u>Net debt/(net financial position)</u>: this measure represents gross financial liabilities less cash and cash equivalents and other financial receivables. The individual line items in the statement of financial position used to determine this measure are analysed later in this report.

The figures contained in this document, including some of the percentages, have been rounded relative to their full euro amount. As a result, some of the totals in the tables may differ from the sum of the individual amounts presented.

Principal risks and uncertainties facing the Group

Reference should be made to the Group Annual Report at 31 December 2014.

Corporate governance and ownership structure

Reference should be made to the Group Annual Report at 31 December 2014.

Reconciliation of net equity and profit (loss) for the period

Below is a brief reconciliation between the net equity and profit reported by the parent company, De'Longhi S.p.A., and the figures shown in the consolidated financial statements:

(€/thousands)	Net equity 30.06.2015	Profit (loss) after taxes 1st half 2015
De'Longhi S.p.A. financial statements	261,952	389
Share of subsidiaries' equity and results for period attributable to the Group,		
after deducting carrying value of the investments	575,616	45,934
Allocation of goodwill arising on consolidation and related amortization and		
reversal of goodwill recognized for statutory purposes	26,066	(1,217)
Elimination of intercompany profits	(42,529)	(7,972)
Other adjustments	(3,020)	270
Consolidated financial statements	818,085	37,404
Minority interests	2,687	(12)
Group portion	815,398	37,416

Related party transactions

Related party transactions fall within the normal course of business by Group companies. Information on related party transactions is summarized in Appendix 3 to the Explanatory notes.

Other information

Pursuant to Art. 3 of Consob Resolution n. 18079 of 20 January 2012, the Board of Directors resolved to exercise the *opt-out* clause provided under Art. 70, paragraph 8 and Art. 71, paragraph 1-*bis* of Consob Regulation n. 11971/99 which grants the option to waive the mandatory publication of informational documents relating to significant mergers, spin-offs, capital increases through in-kind transfers, acquisitions and disposals.

Subsequent events

There have been no significant events since the end of the reporting period.

Outlook

The Group recorded a positive performance in first semester 2015, despite the particularly adverse impact of exchange differences on margins.

With the exception of a few single markets, growth was posted in all the regions where the Group operates.

The positive trend of the key product families (coffee and food preparation appliances) was also confirmed with coffee machines reporting particularly robust growth.

The Chief Executive Officer, Fabio de' Longhi, commented: "The results posted in first half 2015 strengthen our conviction that the Group will be able to reach the growth targets disclosed previously, namely organic growth in sales of between 5 and 10% with EBITDA rising in absolute terms at current exchange rates".

Treviso, 31 July 2015

For the Board of Directors Vice Chairman and Chief Executive Officer Fabio de' Longhi

CONSOLIDATED INCOME STATEMENT

(€/000)	Notes	1st half 2015	1st half 2014
De la conferencia del la conferencia del la conferencia de la conferencia del la conferencia de la conferencia de la conferencia del la conferen	4	770.350	604.240
Revenues from sales and services	1	779,358	691,348
Other revenues Total consolidated revenues	1	11,204 790,562	8,767 700,115
Total consolidated revenues		730,302	700,113
Raw and ancillary materials, consumables and goods	2	(405,506)	(384,963)
Change in inventories of finished products and work in progress	3	51,499	69,863
Change in inventories of raw and ancillary materials, consumables and goods	3	8,766	14,430
Materials consumed		(345,241)	(300,670)
	_		
Payroll costs	4	(112,490)	(101,248)
Services and other operating expenses	5	(226,837)	(204,974)
Provisions	6	(10,661)	(6,034)
Amortization and depreciation	7	(24,975)	(21,972)
EBIT		70,358	65,217
Financial income (expenses)	8	(18,978)	(19,939)
PROFIT (LOSS) BEFORE TAXES		51,380	45,278
Income taxes	9	(13,976)	(12,007)
CONSOLIDATED PROFIT (LOSS) AFTER TAXES		37,404	33,271
Profit (loss) pertaining to minority interests	26	(12)	262
PROFIT (LOSS) PERTAINING TO THE GROUP		37,416	33,009
EARNINGS PER SHARE (in Euro)			
- basic		€ 0.25	€ 0.22
- diluited		€ 0.25	€ 0.22

Appendix 3 reports the effect of related party transactions on the income statement, as required by CONSOB Resolution 15519 of 27 July 2006.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(€/000)	1st half 2015	1st half 2014
Consolidated profit (loss) after taxes	37,404	33,271
Change in fair value of cash flow hedges and financial assets available for sale Tax effect on change in fair value of cash flow hedges and financial assets	2,419	(4,927)
available for sale	(563)	809
Differences from translating foreign companies' financial statements into Euro	54,184	4,622
Total other comprehensive income will subsequently reclassified to profit (loss) for the year	56,040	504
Total other comprehensive income will not subsequently reclassified to profit (loss) for the year	-	-
Other components of comprehensive income	56,040	504
	02.444	22.775
Total comprehensive income	93,444	33,775
Total comprehensive income attributables to:		
Owners of the parent	93,456	33,513
Minority interests	(12)	262

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS			
(€/000)	Notes	30.06.2015	31.12.2014
NON-CURRENT ASSETS			
INTANGIBLE ASSETS		324,839	325,110
- Goodwill	10	92,400	92,400
- Other intangible assets	11	232,439	232,710
PROPERTY, PLANT AND EQUIPMENT		197,497	189,904
 Land, property, plant and machinery Other tangible assets 	12 13	104,884 92,613	103,876 86,028
EQUITY INVESTMENTS AND OTHER FINANCIAL ASSETS		14,106	8,232
- Equity investments	14	6,329	5,197
- Receivables	15	2,748	2,509
- Other non-current financial assets	16	5,029	526
DEFERRED TAX ASSETS	17	47,622	42,51
TOTAL NON-CURRENT ASSETS		584,064	565,761
CURRENT ASSETS			
INVENTORIES TRADE RECEIVABLES	18 19	390,423 234,780	317,763 366,159
CURRENT TAX ASSETS	20	7,493	7,250
OTHER RECEIVABLES	21	33,415	38,284
CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS	22 23	22,042 276,867	55,243 388,530
TOTAL CURRENT ASSETS		965,020	1,173,229
NON-CURRENT ASSETS HELD FOR SALE	24	1,433	1,235
TOTAL ASSETS		1,550,517	1,740,225
NET EQUITY			
GROUP PORTION OF NET EQUITY		815,398	783,237
- Share capital	25	224,250	224,250
- Reserves- Profit (loss) pertaining to the group	26	553,732 37,416	432,455 126,532
			120,551
MINORITY INTERESTS TOTAL NET EQUITY	26	2,687 818,085	2,910 786,147
NON-CURRENT LIABILITIES			
FINANCIAL PAYABLES		115,851	123,311
- Bank loans and borrowings (long-term portion)	27	-	8,980
- Other financial payables (long-term portion)	28	115,851	114,331
DEFERRED TAX LIABILITIES		20,937	
	17	20,537	20,156
	17	81,451	
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits	29	81,451 35,451	85,345 39,313
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions		81,451 35,451 46,000	85,34 <u>5</u> 39,313 46,032
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES	29	81,451 35,451	85,345 39,313 46,032
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES CURRENT LIABILITIES	29	81,451 35,451 46,000	85,345 39,313 46,032 228,812
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES CURRENT LIABILITIES TRADE PAYABLES	29	81,451 35,451 46,000 218,239	85,345 39,313 46,032 228,812 382,545
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES CURRENT LIABILITIES TRADE PAYABLES	29	81,451 35,451 46,000 218,239	85,345 39,313 46,032 228,812 382,545 232,000
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES CURRENT LIABILITIES TRADE PAYABLES FINANCIAL PAYABLES	29 30	81,451 35,451 46,000 218,239 344,635 84,088	85,345 39,313 46,032 228,812 382,545 232,000 203,131
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES CURRENT LIABILITIES TRADE PAYABLES - Bank loans and borrowings (short-term portion) - Other financial payables (short-term portion)	29 30 27	81,451 35,451 46,000 218,239 344,635 84,088 48,871	85,345 39,313 46,032 228,812 382,545 232,000 203,131 28,869
- Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES CURRENT LIABILITIES TRADE PAYABLES - Bank loans and borrowings (short-term portion) - Other financial payables (short-term portion) CURRENT TAX LIABILITIES	29 30 27 28	81,451 35,451 46,000 218,239 344,635 84,088 48,871 35,217	85,345 39,313 46,032 228,812 382,545 232,000 203,131 28,869 19,878
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES - Employee benefits - Other provisions TOTAL NON-CURRENT LIABILITIES CURRENT LIABILITIES TRADE PAYABLES - Bank loans and borrowings (short-term portion)	29 30 27 28 31	81,451 35,451 46,000 218,239 344,635 84,088 48,871 35,217 12,520	20,156 85,345 39,313 46,032 228,812 382,545 232,000 203,131 28,869 19,878 90,843

Appendix 3 reports the effect of related party transactions on the statement of financial position, as required by CONSOB Resolution 15519 of 27 July 2006.

CONSOLIDATED STATEMENT OF CASH FLOW

	Notes	1st half 2015	1st half 2014
Profit (loss) pertaining to the Group		37,416	33,009
Income taxes for the period		13,976	12,007
Amortization and depreciation		24,975	21,972
Net change in provisions and other non-cash items		(5,412)	(2,707
Cash flow generated by current operations (A)		70,955	64,281
Change in assate and liabilities			
Change in assets and liabilities: Trade receivables		125,271	105,907
Inventories		(61,447)	(85,908
Trade payables		(33,734)	(22,978
Other current assets and liabilities		(5,468)	(17,948
Payment of income taxes		(25,277)	(11,137
Cash flow absorbed by movements in working capital (B)		(655)	(32,064
Cash non and any more mental in the ming capital (2)		(000)	(02)00.
Cash flow generated by current operations and movements in working capital (A+B) Investment activities:		70,300	32,217
Investments in intangible assets		(5,256)	(4,099)
Other cash flows for intangible assets		22	(61
Investments in property, plant and equipment		(21,046)	(24,511
Other cash flows for property, plant and equipment		722	646
Net investments in equity investments and other financial assets		(65)	488
Cash flow absorbed by ordinary investment activities (C)		(25,623)	(27,537
Dividends paid		(61,295)	(59,800
Change in currency translation reserve		31,343	4,845
Increase (decrease) in minority interests in capital and reserves		(222)	.,
New loans		1,472	
Payment of interests on loans		(1,727)	(2,752
Repayment of loans and other net changes in sources of finance		(125,911)	(93,488
Cash flow generated (absorbed) by changes in net equity and by financing activities (D)		(156,340)	(151,190
Cash flow for the period (A+B+C+D)		(111,663)	(146,510
Opening cash and cash equivalents	23	388,530	263,934
Increase (decrease) in cash and cash equivalents (A+B+C+D)		(111,663)	(146,510
Closing cash and cash equivalents	23	276,867	117,424

Appendix 2 presents the statement of cash flows in terms of net financial position.

CONSOLIDATED STATEMENT OF CHANGES IN NET EQUITY

(€/000)	SHARE CAPITAL	SHARE PREMIUM RESERVE	LEGAL RESERVE	OTHER RESERVES	FAIR VALUE AND CASH FLOW HEDGE RESERVES	CURRENCY TRANSLATION RESERVE	PROFIT (LOSS) CARRIED FORWARD	PROFIT (LOSS) PERTAINING TO GROUP	GROUP PORTION OF NET EQUITY	MINORITY INTERESTS	TOTAL NET EQUITY
Balance at 31 December 2013	224,250	162	9,048	18,858	(3,404)	(30,194)	331,772	116,921	667,413	2,530	669,943
Allocation of 2013 result as per AGM resolution of 15 April											
2014											
- distribution of dividends							(59,800)		(59,800)		(59,800)
- allocation to reserves			3,177	563			113,181	(116,921)	-		-
Other changes in minority interests										(256)	(256)
Movements from transactions with shareholders	-		3,177	563	-		53,381	(116,921)	(59,800)	(256)	(60,056)
Profit (loss) after taxes								33,009	33,009	262	33,271
Other components of comprehensive income					(4,118)	4,622		33,009	504	202	504
Comprehensive income (loss)		-				4,622		33,009		262	33,775
Balance at 30 June 2014	224,250	162	12,225	19,421	(7,522)	(25,572)	385,153	33,009	641,126	2,536	643,662
Balance at 31 December 2014	224,250	162	12,225	19,421	11,862	7,312	381,473	126,532	783,237	2,910	786,147
Allocation of 2014 result as per AGM resolution of 14 April 2015											
- distribution of dividends							(61,295)		(61,295)		(61,295)
- allocation to reserves			3,348	2,312			120,872	(126,532)			(01,233)
Other changes in minority interests										(211)	(211)
Movements from transactions with shareholders			3,348	2,312			59,577	(126,532)		(211)	(61,506)
Profit (loss) after taxes								37,416	37,416		37,416
Other components of comprehensive income					1,856	54,184		37,410	56,040	(12)	56,028
Comprehensive income (loss)			-					37,416		(12)	93,444
Balance at 30 June 2015	224,250	162	15,573	21,733	13,718	61,496	441,050	37,416	815,398	2,687	818,085

EXPLANATORY NOTES

GROUP BUSINESS

The De'Longhi Group is headed up by De'Longhi S.p.A., a company with its registered office in Treviso whose shares are listed on the Italian stock exchange run by Borsa Italiana.

The Group is active in the production and distribution of small appliances for food preparation and cooking, domestic cleaning and ironing, air conditioning and portable heaters; the companies included in the scope of consolidation are listed in Appendix 1 to the Explanatory notes.

ACCOUNTING STANDARDS

The half-year financial report includes the condensed consolidated financial statements, which have been prepared in accordance with IFRS (International Financial Reporting Standards) and particularly with the recommendations of IAS 34 — Interim Financial Reporting, which requires interim financial statements to be prepared in a condensed format with fewer disclosures than in annual financial statements.

The half-year condensed consolidated financial statements at 30 June 2015 comprise the income statement, the statement of comprehensive income, the statement of financial position, the statement of cash flows, and the statement of changes in net equity, all of which have been prepared in a full format that is comparable with the annual consolidated financial statements.

The explanatory notes are presented in a condensed format and, therefore, are limited to the information needed by users to understand the financial statements for the first half of 2015.

These financial statements are presented in thousands of Euro, unless otherwise indicated.

The half-year condensed consolidated financial statements have used the same consolidation procedures and accounting policies as those described in the annual report, to which the reader should refer with the exception of a few standards and amendments effective as of 1 January 2015 described in the section "International financial reporting standards and/or interpretations adopted".

The same accounting policies as those described in the annual report, to which the reader should refer, were used, as well as specific provisions relating to hedge accounting and the hedging of risk linked to the consolidation of foreign subsidiaries undertaken by the Group beginning first half 2015.

The publication of the half-year condensed consolidated financial statements for the period ended 30 June 2015 was authorized by the Board of Directors on 31 July 2015.

International financial reporting standards and/or interpretations adopted

The half-year condensed consolidated financial statements, drafted in accordance with IAS 34 – Interim Financial Reporting, were prepared using the same accounting principles used to prepare the consolidated financial statements at 31 December 2014, with the exception of what is described below.

New amendments and accounting standards applied by the Group for the first time

On 13 June 2014 the European Commission adopted the EC Regulation 634/2014 to IFRIC Interpretation 21 *Levies* which was published in the Official Gazette on 14 June 2014.

The Interpretation provides guidance on when to recognize a liability for a levy imposed by a government, both for levies that are accounted for in accordance with IAS 37 and those for which the timing and amount of the levy are uncertain.

The standard is not applicable to income tax (for which reference should be made to IAS 12), penalties or other sanctions resulting from violations of the law.

On 12 December 2013 the International Accounting Standards Board (IASB) published Annual Improvements to IFRSs 2010–2012 Cycle in order to resolve inconsistencies found in the IFRS or to provide clarifications with respect to terminology. The European Commission adopted the improvements in Regulation 2015/28 of 17 December 2014.

With a similar view to clarification and streamlining of the international accounting standards, on 12 December 2013 the International Accounting Standards Board (IASB) published Annual Improvements to the IFRSs 2011-2013 Cycle adopted by the European Commission in Regulation n.1361/2014 of 18 December 2014.

Application of these new standards and amendments did not have a material impact on the information found in this half-year financial report.

<u>International financial reporting standards and/or interpretations endorsed by the European Union in first half 2015 but not yet applicable</u>

On 17 December 2014 the European Commission adopted the Annual Improvements to IFRSs 2011-2013 and amendments to IAS 19 – *Defined benefit plans: employee contributions* in, respectively, EU Regulations 2015/28 and 2015/29 which were published in the Official Gazette on 9 January 2015.

These provisions are applicable beginning in 2016. The amendments are currently being analyzed, but the impact of the changes on the Group is not expected to be material.

Estimates

These half-year financial statements, prepared in accordance with IFRS, contain estimates and assumptions made by the Group relating to assets and liabilities, costs, revenues and contingent liabilities at the reporting date. These estimates are based on past experience and assumptions considered to be reasonable and realistic, based on the information available at the time of making the estimate.

The assumptions relating to these estimates are periodically reviewed and the related effects reflected in the income statement in the same period: actual results could therefore differ from these estimates.

For more information about the principal assumptions used by the Group see the section "Estimates and Assumptions" found in the notes to the consolidated financial statements at 31 December 2014.

The more complex valuations, including relative to the loss in value of non-current assets, are typically completed when the annual report is being prepared as all the necessary information is available, with the exception of any instances when impairment indicators evidence loss in value.

Similarly, the actuarial valuations needed to determine the provisions relative to employee benefits are normally carried out at year-end, when the annual report is prepared, with the exception of when a plan is amended or liquidated.

Translation of balances in foreign currencies

The following exchange rates have been used:

		30.06	.2015	30.06	.2014	Chan	ge %	31.12.2014
Currency		Period-end exchange rate (*)	Average exchange rate (*)	Period-end exchange rate (*)	Average exchange rate (*)	Period-end exchange rate	Average exchange rate	Period-end exchange rate (*)
US dollar	USD	1.11890	1.11585	1.36580	1.37047	(18.1%)	(18.6%)	1.2141
British pound	GBP	0.71140	0.73238	0.80150	0.82136	(11.2%)	(10.8%)	0.7789
Hong Kong dollar	HKD	8.67400	8.65208	10.58580	10.63015	(18.1%)	(18.6%)	9.417
Chinese renminbi (yuan)	CNY	6.93660	6.94110	8.47220	8.45170	(18.1%)	(17.9%)	7.5358
Australian dollar	AUD	1.45500	1.42595	1.45370	1.49865	0.1%	(4.9%)	1.4829
Canadian dollar	CAD	1.38390	1.37720	1.45890	1.50317	(5.1%)	(8.4%)	1.4063
Japanese yen	JPY	137.01000	134.16483	138.44000	140.39567	(1.0%)	(4.4%)	145.23
Malaysian ringgit	MYR	4.21850	4.06028	4.38560	4.47745	(3.8%)	(9.3%)	4.2473
New Zealand dollar	NZD	1.65480	1.50551	1.56260	1.61482	5.9%	(6.8%)	1.5525
Polish zloty	PLN	4.19110	4.13967	4.15680	4.17553	0.8%	(0.9%)	4.2732
South African rand	ZAR	13.64160	13.29908	14.45970	14.67632	(5.7%)	(9.4%)	14.0353
Singapore dollar	SGD	1.50680	1.50587	1.70470	1.72795	(11.6%)	(12.9%)	1.6058
Russian rouble	RUB	62.35500	64.60237	46.37790	48.02042	34.4%	34.5%	72.337
Turkish lira	TRY	2.99530	2.86201	2.89690	2.96745	3.4%	(3.6%)	2.832
Czech koruna	CZK	27.25300	27.50415	27.45300	27.44357	(0.7%)	0.2%	27.735
Swiss franc	CHF	1.04130	1.05654	1.21560	1.22135	(14.3%)	(13.5%)	1.2024
Brazilian real	BRL	3.46990	3.30765	3.00020	3.14948	15.7%	5.0%	3.2207
Croatian kuna	HRK	7.59480	7.62784	7.57600	7.62487	0.2%	0.0%	7.658
Ukrainian hryvnia	UAH	23.54060	23.90085	16.04740	14.36257	46.7%	66.4%	19.206
Indian Rupee	INR	71.18730	70.12237	82.20230	83.29300	(13.4%)	(15.8%)	76.719
Romanian Leu	RON	4.47250	4.44752	4.38300	4.46403	2.0%	(0.4%)	4.4828
South Korean won	KRW	1251.27000	1226.98667	1382.04000	1438.38333	(9.5%)	(14.7%)	1324.8
Chilean Peso	CLP	714.92100	693.05667	753.62900	758.05583	(5.1%)	(8.6%)	737.297
Mexican Peso	MXN	17.53320	16.88610	17.71240	17.97655	(1.0%)	(6.1%)	17.8679
Swedish koruna	SEK	9.21500	9.34216	9.17620	8.95446	0.4%	4.3%	9.393

(*) Source: Bank of Italy

CHANGE IN THE SCOPE OF CONSOLIDATION

There were no significant changes in the scope of consolidation in the first half of 2015.

SEASONALITY OF BUSINESS

The Group's business is traditionally seasonal, with first-half revenues and profit proportionately lower than those of the year as a whole.

COMMENTS ON THE INCOME STATEMENT

1. REVENUES

Revenues, comprising revenues from sales and services and other revenues, are broken down by region as follows:

(€/million)	1st half 2015	% of revenues	1st half 2014	% of revenues	Change	Change %
North East Europe	179,012	22.6%	173,739	24.8%	5,273	3.0%
South West Europe	331,350	41.9%	291,368	41.6%	39,982	13.7%
EUROPE	510,362	64.6%	465,107	66.4%	45,255	9.7%
MEIA (Middle East/India/Africa)	81,126	10.3%	74,067	10.6%	7,059	9.5%
Australia and New Zealand	51,500	6.5%	43,434	6.2%	8,066	18.6%
United States and Canada	68,231	8.6%	53,407	7.6%	14,824	27.8%
Japan	16,939	2.1%	16,643	2.4%	296	1.8%
Other countries area APA	62,404	7.9%	47,457	6.8%	14,947	31.5%
APA (Asia/Pacific/Americas)	199,074	25.2%	160,941	23.0%	38,133	23.7%
Total revenues	790,562	100.0%	700,115	100.0%	90,447	12.9%

More details about revenues by operating segment can be found in note 37. Operating segments.

[&]quot;Other revenues" are broken down as follows:

	1st half	1st half	Chango
	2015	2014	Change
Freight reimbursement	2,616	2,511	105
Commercial rights	1,688	882	806
Out-of-period gains	390	277	113
Loss compensation	302	334	(32)
Other income	6,208	4,763	1,445
Total	11,204	8,767	2,437

2. RAW AND ANCILLARY MATERIALS, CONSUMABLES AND GOODS

The breakdown is as follows:

	1st half	1st half	Change
	2015	2014	Change
Finished products	204,177	201,542	2,635
Parts	165,827	151,881	13,946
Raw materials	28,629	25,958	2,671
Other purchases	6,873	5,582	1,291
Total	405,506	384,963	20,543

3. CHANGE IN INVENTORIES

The breakdown is as follows:

	1st half 2015	1st half 2014	Change
Change in inventories of finished products and work in progress	51,499	69,863	(18,364)
Change in inventories of raw and ancillary materials, consumables and goods	8,766	14,430	(5,664)

The difference between the overall change in inventories reported in the income statement and the change in balances reported in the statement of financial position is mainly due to differences arising on the translation of foreign company financial statements.

4. PAYROLL COSTS

These costs include €31,632 thousand in production-related payroll (€25,918 thousand at 30 June 2014). The figures relating to the cost of employee benefits provided by certain Group companies in Italy and abroad are reported in the note on provisions.

The average employees reached 6,778 in the first half of 2015, an increase of 625 employees with respect to the first half of 2014. The Group's workforce at 30 June 2015 can be broken down numerically by category as follows:

	30.06.2015	30.06.2014	31.12.2014
Blue collar	4,261	3,898	3,782
White collar	2,809	2,673	2,676
Senior managers	98	93	96
Total	7,168	6,664	6,554

5. SERVICES AND OTHER OPERATING EXPENSES

These are detailed as follows:

	1st half	1st half	Change
	2015	2014	- Citange
Promotional expenses	58,151	52,776	5,375
Transport (for purchases and sales)	37,100	34,335	2,765
Subcontracted work	24,436	26,255	(1,819)
Rentals and leasing	16,962	15,921	1,041
Travel	8,610	7,820	790
Storage and warehousing	8,045	7,764	281
After-sale expenses	7,565	6,178	1,387
Advertising	7,416	8,590	(1,174)
Consulting services	6,464	5,412	1,052
Insurance	5,015	4,610	405
Commissions	4,615	3,610	1,005
Power	3,917	3,398	519
Maintenance	2,027	1,576	451
Postage, telegraph and telephones	1,949	1,733	216
Statutory auditors' emoluments and Directors' emoluments	1,642	1,339	303
Other utilities, cleaning, security, waste disposal	1,324	1,143	181
Other sundry services	12,632	7,544	5,088
Total services	207,870	190,004	17,866
Sundry taxes	16,368	13,795	2,573
Other	2,599	1,175	1,424
Total other operating expenses	18,967	14,970	3,997
Total services and other operating expenses	226,837	204,974	21,863

6. CONTINGENCY AND OTHER PROVISIONS

These include €9,030 thousand in provisions for contingencies and other charges and €1,631 thousand in provisions for doubtful accounts.

Please refer to note 30 - Non-current provisions for contingencies and other charges.

7. AMORTIZATION AND DEPRECIATION

These are detailed as follows:

	1st half	1st half	Change
	2015	2014	Change
Amortization of intangible assets	6,010	5,322	688
Depreciation of property, plant and equipment	18,965	16,650	2,315
Total	24,975	21,972	3,003

More details about amortization and depreciation can be found in the tables reporting movements in intangible assets and property, plant and equipment.

8. FINANCIAL INCOME (EXPENSES)

Net financial income and expenses are broken down as follows:

	1st half 2015	1st half 2014	Change
Fushers differences and rains (leaves) on surrounce			
Exchange differences and gains (losses) on currency hedges	(7,334)	(6,137)	(1,197)
neuges	(7,334)	(0,137)	(1,197)
Gains on equity investments	749	520	229
Net interest expense	(3,897)	(5,912)	2,015
Financial discounts	(7,073)	(6,336)	(737)
Other financial income (expenses)	(1,423)	(2,074)	651
Other net financial income (expenses)	(12,393)	(14,322)	1,929
Financial income (expenses)	(18,978)	(19,939)	961

[&]quot;Other financial income (expenses)" include the rate differentials on derivatives that hedge currency risk.

[&]quot;Net interest expense and other bank charges" includes both interest payable on the Group's financial debt (recalculated using the amortized cost method), as well as the financial cost of factoring receivables without recourse.

[&]quot;Gains on equity investments" refers mainly to the income generated by the interest held in the TCL/DL joint venture, dedicated to the manufacture of air conditioners, consolidated using the equity method.

9. INCOME TAXES FOR THE PERIOD

These are analyzed as follows:

	1st half	1st half	Change
	2015	2014	Change
Current income taxes:			_
- Income taxes	16,180	12,672	3,508
- IRAP (Italian regional business tax)	1,411	1,872	(461)
Deferred (advance) income taxes	(3,615)	(2,537)	(1,078)
Total	13,976	12,007	1,969

[&]quot;Deferred (advance) income taxes" include the taxes calculated on the temporary differences arising between the accounting values of assets and liabilities and the corresponding tax base (particularly for taxed provisions recognized by the parent company and its subsidiaries). They also include the benefit arising from the carryforward of unused tax losses which are likely to be used in the future.

COMMENTS ON THE STATEMENT OF FINANCIAL POSITION: ASSETS

NON-CURRENT ASSETS

10. GOODWILL

	30.	06.2015	31.	12.2014	
	Gross	Net	Gross	Net	Change
Goodwill	99,147	92,400	99,147	92,400	-

Goodwill is not amortized because it is considered to have an indefinite useful life. Instead, it is tested for impairment at least once a year to identify any evidence of loss in value.

The value of goodwill did not change during the first half.

The following table shows how goodwill is allocated by CGU (cash generating unit):

Cash-generating unit	30.06.2015
De'Longhi	26,444
Kenwood	17,120
Braun	48,836
Total	92,400

The objective of the impairment test is to determine the value in use of the CGU to which the goodwill refers, meaning the present value of the future cash flows expected to be derived from ongoing use of the assets; any cash flows arising from extraordinary events are therefore ignored.

In particular, value in use is determined using the discounted cash flow method for forecast cash flows contained in three-year plans approved by management.

The impairment test carried out at the end of 2014 on the basis of discount rates reflecting current market assessments of the time value of money and the risks specific to the individual cash-generating units, did not reveal any evidence that these assets might have suffered an impairment loss.

Estimating the recoverable amount of the CGUs requires management to make judgements and estimates. In fact, several factors also associated with developments in the difficult market context could make it necessary to reassess the value of goodwill. The Group will be constantly monitoring those circumstances and events that might make it necessary to perform new impairment tests.

No events of significance have occurred in the first half of 2015 such as might suggest that the carrying amount could have suffered any loss of value.

Further information can be found in the explanatory notes to the financial statements at 31 December 2014.

11. OTHER INTANGIBLE ASSETS

These are analyzed as follows:

	30.06.2015		31.12.2014			
	Gross	Net	Gross	Net	Change	
New product development costs	67,364	12,383	64,846	12,405	(22)	
Patents	35,279	6,102	35,021	6,543	(441)	
Trademarks and similar rights	280,566	193,767	280,483	195,805	(2,038)	
Work in progress and advances	10,864	10,747	8,403	8,286	2,461	
Other	21,829	9,440	21,410	9,671	(231)	
Total	415,902	232,439	410,163	232,710	(271)	

The following table reports movements in the main asset categories during the first half 2015:

	New product development costs	Patents	Trademarks and similar rights	Work in progress and advances	Other	Total
Net opening balance	12,405	6,543	195,805	8,286	9,671	232,710
Additions	1,416	276	83	3,103	378	5,256
Amortization	(2,540)	(699)	(2,121)	-	(650)	(6,010)
Translation differences and						
other movements (*)	1,102	(18)	-	(642)	41	483
Net closing balance	12,383	6,102	193,767	10,747	9,440	232,439

^(*) The amounts relating to "Other movements" mostly refer to reclassifications of certain intangible assets.

The principal additions refer to the capitalization of new product development projects, based on detailed reporting and analysis of the costs incurred and the estimated future utility of such projects.

The Group has capitalized a total of €4,512 thousand in development costs as intangible assets during the first half of 2015; the increase of €1,416 thousand in "New product development costs" for projects already completed at 30 June 2015, and €3,096 thousand in "Work in progress and advances" for projects still in progress.

The Group has incurred some €22.9 million in research and development costs during the first half of 2015 (€19.9 million in the first half of 2014).

"Patents" mostly refer to internal development costs and the subsequent cost of filing for patents and to costs for developing and integrating data processing systems.

"Trademarks and similar rights" include €79.8 million for the "De'Longhi" trademark, as well as €95.0 million for the perpetual license over the Braun Household brand, treated as having an indefinite useful life under the criteria specified in IAS 38, taking into account, above all, brand awareness, economic performance, characteristics of the target market, the specific brand strategies and the amount of the investments made to support the brands.

The impairment test carried out at the end of 2014 on the basis of discount rates reflecting current market assessments of the time value of money and the risks specific to the individual cash-generating units, did not reveal any evidence that these assets might have suffered an impairment loss. No events of significance have occurred in the first half of 2015 such as might suggest that the carrying amount of trademarks could have suffered any impairment loss.

12. LAND, PROPERTY, PLANT AND MACHINERY

These are analyzed as follows:

	30.	30.06.2015		31.12.2014	
	Gross	Net	Gross	Net	Change
Land and buildings	63,962	46,273	60,893	45,361	912
Plant and machinery	121,762	58,611	135,505	58,515	96
Total	185,724	104,884	196,398	103,876	1,008

The following table reports movements during 2015:

	Land and buildings	Plant and machinery	Total
Net opening balance	45,361	58,515	103,876
Additions	483	1,983	2,466
Disposals	-	(166)	(166)
Depreciation	(1,736)	(3,535)	(5,271)
Translation differences and other movements (*)	2,165	1,814	3,979
Net closing balance	46,273	58,611	104,884

^(*) The amounts relating to "Other movements" mostly refer to the reclassifications of "Work in progress and advances".

The increases in "Plant and machinery" refer mainly to the purchase of plants in Romania and China, as well as the investments made in Italy in the coffee machine production lines.

The balance of property, plant and equipment includes the following assets purchased under finance lease (reported at their net book value):

	30.06.2015	31.12.2014	Change
Plant and equipment	4,746	4,911	(165)
Other	24	39	(15)
Total	4,770	4,950	(180)

Information on the financial liability arising under the related lease agreements can be found in note 28. Other financial payables.

13. OTHER TANGIBLE ASSETS

Details of other tangible assets are as follows:

	30.06.2015		31.12.2014			
	Gross	Net	Gross	Net	Change	
Industrial and commercial equipment	251,229	45,705	249,832	44,414	1,291	
Other	72,480	25,065	68,432	25,420	(355)	
Work in progress and advances	21,843	21,843	16,194	16,194	5,649	
Total	345,552	92,613	334,458	86,028	6,585	

The following table reports movements during the first half 2015:

	Industrial and commercial equipment	Other	Work in progress and advances	Total
Net opening balance	44,414	25,420	16,194	86,028
Additions	8,109	3,114	7,357	18,580
Disposals	(328)	(67)	(38)	(433)
Depreciation	(9,628)	(4,066)	-	(13,694)
Translation differences and other movements (*)	3,138	664	(1,670)	2,132
Net closing balance	45,705	25,065	21,843	92,613

^(*) The amounts relating to "Other movements" mostly refer to the reclassifications of "Work in progress and advances".

The additions to "Industrial and commercial equipment" mostly refer to the purchase of moulds for manufacturing new products.

The increase in "Work in progress" is explained by the investments connected to the development of the Chinese subsidiary and the new plant in Romania.

14. EQUITY INVESTMENTS

Details of equity investments are as follows:

	30.06.2015	31.12.2014	Change
Equity investments consolidated using the equity method	5,475	4,355	1,120
Other equity investments available-for-sale	854	842	12
Total	6,329	5,197	1,132

The change in the value of jointly controlled equity investments in the first half of 2015 can be broken down as follows:

30.06.2015

Opening net balance	4,355
Interest in net profit	744
Exchange differences	376
Closing net balance	5,475

15. NON-CURRENT RECEIVABLES

The balance at 30 June 2015 comprises €2,748 thousand in security deposits (€2,509 thousand at 31 December 2014 for security deposits).

16. OTHER NON-CURRENT FINANCIAL ASSETS

At 30 June 2015, these refer for €4,948 thousand, to the fair value measurement of derivatives and, for €81 thousand, to bond held by subsidiaries (at 31 December 2014, €452 thousand and €74 thousand respectively).

17. DEFERRED TAX ASSETS AND DEFERRED TAX LIABILITIES

Deferred tax assets and deferred tax liabilities are detailed as follows:

	30.06.2015	31.12.2014	Change
Deferred tax assets (*)	47,622	42,515	5,107
Deferred tax liabilities	(20,937)	(20,156)	(781)
Net asset balance	26,685	22,359	4,326

^(*) Calculated primarily based on taxed provisions and consolidation adjustments.

"Deferred tax assets" and "Deferred tax liabilities" include the taxes calculated on temporary differences between the carrying amount of assets and liabilities and their corresponding tax base (particularly taxed provisions recognized by the parent company and its subsidiaries) and the tax effects associated with the allocation of higher values to fixed assets as a result of allocating goodwill arising on consolidation. They also include the benefit arising from the carryforward of unused tax losses which are likely to be used in the future.

Details of the net balance are as follows:

	30.06.2015	31.12.2014	Change
Temporary differences	15,307	16,070	(763)
Tax losses	11,378	6,289	5,089
Net asset balance	26,685	22,359	4,326

The change in the net asset balance also reflects the decrease in "Profit (loss) carried forward" recognized in net equity of €563 thousand relating to "Fair value and cash flow hedge reserve".

CURRENT ASSETS

18. INVENTORIES

"Inventories", shown net of an allowance for obsolete and slow-moving goods, can be broken down as follows:

	30.06.2015	31.12.2014	Change
Finished products and goods	334,205	274,785	59,420
Raw, ancillary and consumable materials	57,271	47,080	10,191
Work in progress and semi-finished products	31,304	25,795	5,509
Inventory writedown allowance	(32,357)	(29,897)	(2,460)
Total	390,423	317,763	72,660

The value of inventories, influenced by seasonality, is stated after deducting an allowance for obsolete or slow-moving goods totalling €32,357 thousand (€29,897 thousand at 31 December 2014) in relation to products and raw materials that are no longer of strategic interest to the Group.

19. TRADE RECEIVABLES

These are detailed as follows:

	30.06.2015	31.12.2014	Change
Trade receivables			
- due within 12 months	252,365	382,967	(130,602)
- due beyond 12 months	68	94	(26)
Allowance for doubtful accounts	(17,653)	(16,902)	(751)
Total trade receivables	234,780	366,159	(131,379)

Trade receivables, which are influenced by seasonality, are stated net of an allowance for doubtful accounts of €17,653 thousand, representing a reasonable estimate of the expected risk at the reporting date. The allowance refers to a number of disputed receivables or those whose collection is otherwise in doubt and takes account of the fact that a significant proportion of the receivables are covered by insurance policies with major insurers.

Movements in the allowance for doubtful accounts are shown in the following table:

	31.12.2014	Net increases	Utilization	Translation differences and other movements	30.06.2015
Allowance for doubtful accounts	16,902	1,631	(1,142)	262	17,653

20. CURRENT TAX ASSETS

These are detailed as follows:

	30.06.2015	31.12.2014	Change
Tax payments on account	3,983	4,642	(659)
Tax refunds requested	2,332	1,410	922
Other direct tax receivables	1,178	1,198	(20)
Total	7,493	7,250	243

There are no current tax assets due beyond 12 months.

21. OTHER RECEIVABLES

"Other receivables" are analyzed as follows:

	30.06.2015	31.12.2014	Change
VAT	11,709	20,237	(8,528)
Advances to suppliers	8,049	5,492	2,557
Other tax receivables	3,584	3,992	(408)
Prepaid insurance costs	1,876	1,084	792
Employees	356	276	80
Other	7,841	7,203	638
Total	33,415	38,284	(4,869)

This item includes €8 thousand in amounts due beyond 12 months (€7 thousand at 31 December 2014).

22. CURRENT FINANCIAL RECEIVABLES AND ASSETS

"Current financial receivables and assets" are analyzed as follows:

	30.06.2015	31.12.2014	Change
Fair value of derivatives	21,808	23,160	(1,352)
Other financial receivables	234	32,083	(31,849)
Total current financial receivables and assets	22,042	55,243	(33,201)

More details on the fair value of derivatives can be found in note 28. Other financial payables.

23. CASH AND CASH EQUIVALENTS

This balance consists of surplus liquidity in current bank accounts, mostly relating to customer payments received at the end of the period and temporary cash surpluses.

A few of the Group's foreign companies have a total of €392.6 million in cash in current accounts held at the same bank. These cash balances form part of the international cash pooling system and are partially offset by €392.9 million in overdrafts at the same bank pertaining to other foreign companies. This bank therefore acts as a "clearing house" for the Group's positive and negative cash balances. Considering the substance of the transactions and technical workings of the international cash pooling system, the positive and negative cash balances have been netted against one another in the consolidated statement of financial position, as allowed by IAS 32. The bank in question has been given a lien over all the cash balances within the international cash pooling system in respect of this service.

The cash balances at 30 June 2015 include €2,098 thousand in current accounts of a few subsidiaries which are restricted having been given as collateral.

[&]quot;Other financial receivables" mainly refer to receivables arising from the without-recourse factoring of receivables.

24. NON-CURRENT ASSETS HELD FOR SALE

The item refers to the value of a freehold property of a branch that was classified under non-current assets held for sale, as required under IFRS 5 – Non-current assets held for sale and discontinued operations, insofar as the Group initiated a program to locate a buyer and complete the disposal.

The amount corresponds to the net carrying amount, insofar as it is not less than the fair value of the assets held for sale, net of the selling costs.

	31.12.2014	Translation difference	30.06.2015
Non-current asset held for sale	1,235	198	1,433

COMMENTS ON THE STATEMENT OF FINANCIAL POSITION: NET EQUITY

NET EQUITY

Net equity is made up as follows:

	30.06.2015	31.12.2014	Change
Group portion	815,398	783,237	32,161
Minority interests	2,687	2,910	(223)
Total	818,085	786,147	31,938

The primary objective of the Group's capital management is to maintain a solid credit rating and adequate capital ratios in order to support its business and maximize value for shareholders.

Movements in the equity accounts are reported in one of the earlier schedules forming part of the financial statements; comments on the main components and their changes are provided below.

The annual general meeting (AGM) of De'Longhi S.p.A. held on 14 April 2015 approved a dividend totalling €61,295 thousand, which was paid in full during the semester.

25. SHARE CAPITAL

Share capital is made up of 149,500,000 ordinary shares of par value €1.5 each, for a total of €224,250 thousand.

26. RESERVES

These are analyzed as follows:

	30.06.2015	31.12.2014	Change
Share premium reserve	162	162	-
Legal reserve	15,573	12,225	3,348
Other reserves			
- Extraordinary reserve	21,733	19,421	2,312
- Fair value and cash flow hedge reserve	13,718	11,862	1,856
- Currency translation reserve	61,496	7,312	54,184
- Profit (loss) carried forward	441,050	381,473	59,577
Total reserves	553,732	432,455	121,277

The "Share premium reserve" was set up following the public offering at the time of the parent company's listing on the Milan stock exchange on 23 July 2001. The residual amount of this reserve is €325 thousand at 31 December 2011; following the demerger transaction in favour of DeLclima S.p.A. the share premium reserve was reduced to €162 thousand.

The "Legal reserve" had a balance of €12,225 thousand at 31 December 2014. The increase of €3,348 thousand is explained by the allocation of profit for the year approved by shareholders during De'Longhi S.p.A.'s AGM held on 14 April 2015.

The "Extraordinary reserve" increased by €2,312 thousand due to the allocation of the profit for the year, as approved by shareholders during the above AGM.

The "Fair value and cash flow hedge reserve" reports a positive balance of €13,718 thousand, net of €3,452 thousand in tax.

The change in the "Fair value and cash flow hedge" reserve in 2015, recognized in the statement of comprehensive income for the year, is attributable to the fair value of the cash flow hedge and available-for-sale securities of €1,856 thousand net of €563 thousand in tax.

The "Currency translation" reserve refers to exchange differences arising from the translation into Euros of the financial statements of consolidated companies reported in currencies other than the Euro. It also includes the pertinent portion of the gains or losses on financial instruments hedging net investments in foreign subsidiaries.

The item "Profit (loss) carried forward" includes the retained earnings of the consolidated companies and the effects of consolidation adjustments and changes made to comply with Group accounting policies. The increase posted in the first half reflects the retained earnings from the previous year of €120,872 thousand, net of €61,295 thousand in dividend payments.

Minority interests in net equity, which amount to €2,687 thousand (including the loss for the period of €12 thousand), refer to the minority interest (49%) held in E-Services S.r.l.

The net decrease of €223 thousand in minority interests in net equity with respect to 31 December 2014 is due to the loss for the period attributable to minority interests of €12 thousand and to the distribution of dividends to minority shareholders of €211 thousand.

Below is a reconciliation between the net equity and profit reported by the parent company, De'Longhi S.p.A., and the figures shown in the consolidated financial statements:

	Net equity 30.06.2015	Profit (loss) after taxes 1st half 2015
De'Longhi S.p.A. financial statements	261,952	389
Share of subsidiaries' equity and results for period attributable to the Group,		
after deducting carrying value of the investments	575,616	45,934
Allocation of goodwill arising on consolidation and related amortization and		
reversal of goodwill recognized for statutory purposes	26,066	(1,217)
Elimination of intercompany profits	(42,529)	(7,972)
Other adjustments	(3,020)	270
Consolidated financial statements	818,085	37,404
Minority interests	2,687	(12)
Group portion	815,398	37,416

NON-CURRENT LIABILITIES

27. BANK LOANS AND BORROWINGS

"Bank loans and borrowings" (including the current portion) are analyzed as follows:

	30.06.2015	31.12.2014	Change
Overdrafts	715	2,097	(1,382)
Short-term loans in Euro or foreign currency	48,156	195,077	(146,921)
Long-term loans (current portion)	-	5,957	(5,957)
Total short-term bank loans and borrowings	48,871	203,131	(154,260)
Long-term loans, one to five years	-	8,980	(8,980)
Total long term loans	-	8,980	(8,980)
Total bank loans and borrowings	48,871	212,111	(163,240)

The figure at 30 June 2015 doesn't include long-term loans.

The loan granted by Centrobanca – Banca Popolare di Vicenza, still outstanding at 31 December 2014, was repaid in full.

No new loans were granted during the first half of 2015.

28. OTHER FINANCIAL PAYABLES

This balance, inclusive of the current portion, is made up as follows:

	30.06.2015	31.12.2014	Change
Negative fair value of derivatives	6,336	6,493	(157)
Payables to lease companies (short-term portion)	896	976	(80)
Other short term financial payables	27,985	21,400	6,585
Total short-term payables	35,217	28,869	6,348
Private placement (one to five years)	20,661	19,059	1,602
Payables to lease companies (one to five years)	1,462	1,836	(374)
Negative fair value of derivatives (one to five years)	303	-	303
Other financial payables (one to five years)	36,819	37,865	(1,046)
Total long-term payables (one to five years)	59,245	58,760	485
Private placement (beyond five years)	55,738	51,344	4,394
Negative fair value CCIRS (hedging the bond loan – beyond five years)	719	4,227	(3,508)
Other financial payables (beyond five years)	149	-	149
Total long-term payables (beyond five years)	56,606	55,571	1,035
Total other financial payables	151,068	143,200	7,868

The fair value of outstanding financial instruments at 30 June 2015 is detailed as follows:

	Fair Value at 30.06.2015
FX forward agreements	(156)
CCIRS on the bond loan issued by the parent company (in USD)	9,445
Derivatives hedging foreign currency receivables/payables	9,289
FX fFX forwards	16,339
CCIRS on the bond loan issued by the parent company (in USD)	(6,230)
Derivatives covering expected cash flows	10,109
Total fair value of the derivatives	19,398

The short-term portion of "Negative fair value of derivatives" refers to hedges on currencies, foreign currency receivables and payables, as well as on future revenue streams.

The negative fair value of the CCIRS (Cross Currency Interest Rate Swap) refers to both the interest rate risk and the exchange risk of the bond loan, issued by the Parent Company, which calls for the exchange, on the same maturities as those of the bond loan, of interest payments and principal.

"Other short-term financial payables" refer primarily to balances arising as part of without-recourse factoring of receivables. This item also includes the residual amount payable as a result of the transfer by the UK subsidiary of pension fund liabilities to third parties (see note 29. Employee benefits below for additional information).

The item "Private placement" refers to the unsecured notes placed with US institutional investors (the US Private Placement), completed in the prior year, for a total of USD 85,000 thousand (amounting to €76,399 thousand at 30 June 2015 based on the amortized cost method; at 31 December 2014 €70,403 thousand).

The securities were issued by De'Longhi S.p.A. in a single tranche and have a duration of 14 years. The bonds will accrue interest from the subscription date at a rate of 4.25%. The bond loan will be repaid yearly in equal capital instalments beginning September 2017 and ending September 2027, without prejudice to the ability to repay the entire amount in advance, for an average life of 10 years.

The securities are unrated and are not intended to be listed on any regulated markets.

The bond loan is subject to financial covenants in line with those contemplated in other existing loan transactions. The covenants had not been breached at 30 June 2015. The issue is not secured by collateral of any kind.

"Other financial payables (one to five years)" refers primarily to the earn-out payable under the Braun sales agreement linked to the sales performance of the Braun brand over the first five years following the acquisition (measured at fair value at the end of the reporting period).

All the principal other financial payables (with exception of private placement loan) carry floating-rate interest, meaning that interest is based on a benchmark rate (usually 1 or 3-month Libor/Euribor) plus a spread, which depends on the nature of the payable and its due date. As a result, the fair value of loans, obtained by discounting expected future interest payments at current market rates, is not materially different from the value reported in the financial statements. This is based on the fact that forecasts of future interest payments use an interest rate which reflects current market conditions (in terms of benchmark interest rates).

The bond loan was issued at a fixed rate, however the change in fair value is hedged by a Cross Currency Interest Rate Swap.

Net financial position

Details of the net financial position are as follows:

	30.06.2015	31.12.2014	Change
A. Cash	218	132	86
B. Cash equivalents	276,649	388,398	(111,749)
C. Securities	-	-	-
D. Total liquidity (A+B+C)	276,867	388,530	(111,663)
E. Current financial receivables and other securities	22,042	55,243	(33,201)
of which:			
Fair value of derivatives	21,808	23,160	(1,352)
F. Current bank loans and borrowings	(48,871)	(197,174)	148,303
G. Current portion of non-current debt	-	(5,957)	5,957
H. Other current financial payables	(35,217)	(28,869)	(6,348)
of which:			
Fair value of derivatives and other financial payables	(7,562)	(7,493)	(69)
I. Current financial debt (F+G+H)	(84,088)	(232,000)	147,912
J. Net current financial receivables (payables)(D+E+I)	214,821	211,773	3,048
Non-current financial receivables	5,029	526	4,503
of which:			
Fair value of derivatives	4,948	452	4,496
K. Non-current bank loans and borrowings	-	(8,980)	8,980
L. Bonds	(76,399)	(70,403)	(5,996)
M. Other non-current payables	(39,452)	(43,928)	4,476
of which:			
Fair value of derivatives and other financial payables	(36,660)	(40,289)	3,629
N. Non-current financial debt (K+L+M)	(110,822)	(122,785)	11,963
Total	103,999	88,988	15,011

For a better understanding of changes in the Group's net financial position, reference should be made to the full consolidated statement of cash flows, appended to the present explanatory notes, and the condensed statement presented in the interim report on operations.

Details of financial receivables and payables with related parties are reported in Appendix 3.

29. EMPLOYEE BENEFITS

These are made up as follows:

	30.06.2015	31.12.2014	Change
Provision for severance indemnities	11,677	11,663	14
Defined benefit plans	16,181	15,977	204
Short-term benefits	7,593	11,673	(4,080)
Total employee benefits	35,451	39,313	(3,862)

The provision for severance indemnities includes amounts payable to employees of the Group's Italian companies and not transferred to supplementary pension schemes or the pension fund set up by INPS (Italy's national social security agency). This provision has been classified as a defined benefit plan, governed as such by IAS 19 - Employee benefits.

Some of the Group's foreign companies provide defined benefit plans for their employees.

Some of these plans have assets servicing them, but severance indemnities, as an unfunded obligation, do not. These plans are valued on an actuarial basis to express the present value of the benefit payable at the end of service that employees have accrued at the reporting date.

The amounts of the obligations and assets to which they refer are set out below:

Provision for severance indemnities:

Movements in the period are summarized below:

Net cost charged to income	30.06.2015
Current service cost	99
Interest cost on obligations	106
Total	205

Change in present value of obligations		
Present value at 1 January 2015	11,663	
Current service cost	99	
Utilization of provision	(191)	
Interest cost on obligations	106	
Present value at 30 June 2015	11,677	

Defined benefit plans:

Movements in the period are as follows:

Net cost charged to income	30.06.2015
Current service cost	794
Interest cost on obligations	153
Total	947

Change in present value of obligations				
Present value at 1 January 2015	15,977			
Net cost charged to income	947			
Benefits paid	(523)			
Translation differences and other movements	(220)			
Present value at 30 June 2015	16,181			

The outstanding liability at 30 June 2015 of €16,181 thousand (€15,977 thousand at 31 December 2014) refers to a few subsidiaries (mainly in Germany and Japan).

The subsidiary Kenwood Limited has a defined employee benefit plan, through an outside pension fund, which has financial assets and obligations to certain employees and former employees of the company (the fund has been closed to new entrants for several years).

In 2011 in view of the fund deficit, and the gradual increase in the net liability in recent years, the Group decided to reduce its exposure to the risk arising from this plan's obligations, just for beneficiaries who have already retired, by purchasing annuities which exactly cover the plan's benefits for the beneficiaries concerned. During 2013 the Group completed another transaction involving the other plan beneficiaries (the employees still actively employed by the Group) as a result of which the pension fund liabilities were transferred to third parties based on the "buy in" agreement stipulated with a premier insurance company which will be followed by a "full buy out" payable on the expiration date agreed upon, namely by the second half of 2015 when all the transactions are expected to have been completed.

Thanks to this additional transaction the Group has essentially neutralized the risk linked to this plan relative to all the beneficiaries; a partial delayed payment schedule was also agreed upon with the insurance company based on a which a financial payable of €1,137 thousand was recognized.

The other employee benefits refer mainly to the residual balance of the 2012 – 2014 incentive plan for which provisions were made in prior years. The beneficiaries of the plan approved by the Parent Company's Board of Directors, which was closed at 31 December 2014, include the Chief Executive Officer, as well as a few executives of De'Longhi S.p.A. and other Group companies. Part of the benefits were paid in first half 2015; the remaining balance of the reserve refers to the part that is expected to be paid by year-end. For more information please refer to the financial statements at 31 December 2014.

30. OTHER PROVISIONS FOR NON-CURRENT CONTINGENCIES AND CHARGES

These are analyzed as follows:

	30.06.2015	31.12.2014	Change
Agents' leaving indemnity provision and other retirement provisions	1,924	2,094	(170)
Product warranty provision	28,944	29,411	(467)
Provisions for contingencies and other charges	15,132	14,527	605
Total non-current provisions for contingencies and other charges	46,000	46,032	(32)

Movements are as follows:

	31.12.2014	Utilization	Accrual	Currency translation differences and other movements	30.06.2015
Agents' leaving indemnity provision and other retirement provisions	2,094	(221)	51	-	1,924
Product warranty provision Provisions for contingencies and	29,411	(9,510)	8,460	583	28,944
other charges	14,527	(635)	1,107	133	15,132
Total	46,032	(10,366)	9,618	716	46,000

The agents' leaving indemnity provision covers the payments that might be due to departing agents in accordance with art. 1751 of the Italian Civil Code, as applied by collective compensation agreements in force.

The product warranty provision has been established, for certain consolidated companies, on the basis of estimated under-warranty repair and replacement costs for sales taking place by 30 June 2015. It takes account of the provisions of Decree 24/2002 and of European Community law.

The "Provision for contingencies and other charges" includes the provision of €11,969 thousand (€12,466 thousand at 31 December 2014) for liabilities arising from product complaints (limited to the Group's insurance deductible), the provision of €672 thousand (€755 thousand at 31 December 2014) for restructuring and reorganization and provisions made by the parent company, as well as a few subsidiaries, relating to commercial risks and other charges.

CURRENT LIABILITIES

31. CURRENT TAX LIABILITIES

The item "Tax liabilities" refers to the Group's direct tax and don't include tax due beyond 12 months.

32. OTHER PAYABLES

These are detailed as follows:

	30.06.2015	31.12.2014	Change
Employees	28,789	28,044	745
Indirect taxes	9,941	19,418	(9,477)
Social security institutions	5,054	5,955	(901)
Withholdings payables	3,393	4,848	(1,455)
Advances	567	955	(388)
Other taxes	914	7,507	(6,593)
Other	24,292	24,116	176
Total	72,950	90,843	(17,893)

33. COMMITMENTS

These are detailed as follows:

	30.06.2015	31.12.2014	Change
Guarantees given to third parties	1,484	1,458	26
Other commitments	6,358	6,443	(85)
Total	7,842	7,901	(59)

[&]quot;Other commitments" mainly consist of contractual obligations pertaining to the subsidiaries.

In addition:

- as part of its factoring of trade receivables without recourse, the total exposure for which amounted to €101,860 at 30 June 2015, the Group issued a surety and a credit mandate.

34. HIERARCHICAL LEVELS OF FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

The following table presents the hierarchical levels in which the fair value measurements of financial instruments have been classified at 30 June 2015. As required by IFRS 7, the hierarchy comprises the following levels:

- level 1: quoted prices in active markets for identical assets or liabilities;
- level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly;
- level 3: inputs for the asset or liability that are not based on observable market data.

Financial instruments measured at fair value	Level 1	Level 2	Level 3
Derivatives:			
- derivatives with positive fair value	-	26,756	-
- derivatives with negative fair value	-	7,358	-
Available-for-sale financial assets:			
- equity investments	171	-	-
- other non-current financial assets	81	-	-

There were no transfers between the levels during the period.

35. TAX POSITION

The competent tax authorities have carried out the following inspections at companies within the De'Longhi Group as part of their programme of periodic taxpayer audits, the status of which is described below:

- De'Longhi Appliances S.r.l.: audit by the Treviso tax police of direct tax, VAT and other taxes for tax periods from 01/01/2007 to 29/05/2009, under the provisions of art. 27, par. 9 -11 of Decree 185/2008 (so-called tax tutorship). A preliminary notice of findings relating to tax year 2007 was issued on 23 December 2009. The company presented a tax settlement proposal which was finalized on 17 May 2013 and in which the objections to the direct taxation were duly noted.

With regard to indirect taxation, the tax office for the Region of Veneto - Ufficio Grandi Contribuenti (the office for corporate taxpayers) on 30 January 2014 issued a notice stating that sanctions were going to be applied for violations relative to tax year 2007 and on 23 June 2014 for violations relative to tax year 2008. The company reserved the right to appeal the alleged violations in the appropriate forum.

When preparing the present consolidated financial statements, the Group has evaluated, with the assistance of its tax advisors, the possible outcomes of the above proceedings which were still uncertain at the end of the reporting period.

36. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Appendix 3 contains the information concerning transactions and balances with related parties required by CONSOB Circulars 97001574 dated 20 February 1997, 98015375 dated 27 February 1998 and DEM/2064231 dated 30 September 2002; all transactions have fallen within the Group's normal operations and have been settled under arm's-length terms and conditions.

Transactions and balances between the parent company and subsidiaries are not reported since these have been eliminated upon consolidation.

37. OPERATING SEGMENTS

As required under IFRS 8, the Group's activities were broken down into three operating segments (Europe, APA, MEIA) based on business region.

Each segment is responsible for all aspects of the Group's brands and services different markets; the revenues and the margins, therefore, generated by each operating segment (based on business region) may not coincide with the revenues and margins of the relative markets (based on geographic area) given the sales made by a few Group companies outside of their respective geographical areas and the intragroup transactions not allocated based on destination.

Information relating to operating segments is presented below:

Income statement data

	1st half 2015					
	Europe	APA	MEIA	Eliminations (**)	Consolidated	
					total	
(*)						
Revenues (*)	586,174	446,576	73,700	(315,888)	790,562	
EBITDA	67,170	22,568	5,907	(312)	95,333	
Amortization	(19,049)	(5,889)	(37)	-	(24,975)	
EBIT	48,121	16,679	5,870	(312)	70,358	
Financial income (expenses)					(18,978)	
Profit (loss) before taxes					51,380	
Income taxes					(13,976)	
Profit (loss) after taxes					37,404	
Profit (loss) pertaining to						
minority interests					(12)	
Profit (loss) for the period					37,416	

^(*) The revenues for each segment include revenues generated by both third parties and other Group operating segments.

Statement of financial position

, ,	•				
			30 June 2015		
	Europe	APA	MEIA	Eliminations	Consolidated
					total
Total assets	933,205	719,793	58,012	(160,493)	1,550,517
Total liabilities	(603,181)	(265,557)	(24,166)	160,472	(732,432)

^(**) Eliminations refer to intersegment revenues generated and eliminated on a consolidated basis.

Income statement data

meome statement data					
	Europe	APA	1st half 2014 MEIA	Eliminations (**)	Consolidated total
Revenues (*)	528,989	379,196	68,344	(276,414)	700,115
EBITDA	56,377	22,342	8,688	(218)	87,189
Amortization	(17,818)	(4,109)	(45)	-	(21,972)
EBIT	38,559	18,233	8,643	(218)	65,217
Financial income (expenses)					(19,939)
Profit (loss) before taxes					45,278
Income taxes					(12,007)
Profit (loss) after taxes					33,271
Profit (loss) pertaining to					
minority interests					262
Profit (loss) for the period					33,009

^(*) The revenues for each segment include revenues generated by both third parties and other Group operating segments.

Statement of financial position

		31 december 2014				
	Europe	APA	MEIA	Eliminations	Consolidated total	
Total assets	1,172,473	675,245	64,998	(172,491)	1,740,225	
Total liabilities	(847,616)	(269,491)	(9,474)	172,503	(954,078)	

38. RISK MANAGEMENT

The Group is exposed to the following financial risks as part of its normal business activity: credit, liquidity and market risks (relating primarily to currency and interest rate).

This condensed half-year financial report does not contain all the information and explanatory notes relative to financial risk management that must be included in the annual report. For additional information in this regard refer to the notes to the consolidated financial statements at 31 December 2014.

39. SUBSEQUENT EVENTS

There have been no significant events since the end of the reporting period.

Treviso, 31 July 2015

De'Longhi S.p.A. Vice Chairman and Chief Executive Officer Fabio de' Longhi

 $^{^{(**)}}$ Intersegment revenues refer to transactions between operating segments, eliminated on a consolidated basis.

APPENDICES

These appendices contain additional information to that reported in the explanatory notes, of which they form an integral part.

This information is contained in the following appendices:

- 1. List of consolidated companies
- 2. Statement of consolidated cash flows in terms of net financial position
- 3. Transactions and balances with related parties:
 - a) Consolidated income statement and Consolidated statement of financial position
 - b) Summary by company

List of consolidated companies

(Appendix 1 to the Explanatory Notes)

LIST OF COMPANIES CONSOLIDATED ON A LINE-BY-LINE BASIS

Company name	Registered office	Currency	Share capital (1)	Interest held at 30/06/2015		
Company name	Registered Office	Currency	Silate Capital (1)	Directly	Indirectly	
LINE DV LINE METHOD						
LINE-BY-LINE METHOD:						
DE'LONGHI APPLIANCES S.R.L.	Treviso	EUR	200,000,000.00	100%		
DE'LONGHI AMERICA INC.	Upper Saddle River	USD	9,100,000.00		100%	
DE'LONGHI FRANCE S.A.R.L.	Clichy	EUR	2,737,500.00		100%	
DE'LONGHI CANADA INC.	Mississauga	CAD	1.00		100%	
DE'LONGHI DEUTSCHLAND GMBH	Neu-Isenburg	EUR	2,100,000.00	100%		
DE'LONGHI BRAUN HOUSEHOLD GMBH	Neu-Isenburg	EUR	100,000.00		100%	
DE'LONGHI ELECTRODOMESTICOS ESPANA S.L.	Barcellona	EUR	3,066.00		100%	
DE'LONGHI CAPITAL SERVICES S.R.L. (2)	Treviso	EUR	53,000,000.00	11,32%	88,68%	
E- SERVICES S.R.L.	Treviso	EUR	50,000.00	51%		
DE'LONGHI KENWOOD A.P.A. LTD	Hong Kong	HKD	73,010,000.00		100%	
TRICOM INDUSTRIAL COMPANY LIMITED	Hong Kong	HKD	171,500,000.00		100%	
PROMISED SUCCESS LIMITED	Hong Kong	HKD	28,000,000.00		100%	
ON SHIU (ZHONGSHAN) ELECTRICAL APPLIANCE CO.LTD.	Zhongshan City	CNY	USD 6,900,000.00		100%	
DE'LONGHI-KENWOOD APPLIANCES (DONG GUAN) CO.LTD.	Qing Xi Town	CNY	HKD 285,000,000.00		100%	
DE LONGHI BENELUX S.A.	Luxembourg	EUR	181,730,990.00	100%		
DE'LONGHI JAPAN CORPORATION	Tokyo	JPY	450,000,000.00		100%	
DE'LONGHI AUSTRALIA PTY LTD.	Prestons	AUD	28,800,001.00		100%	
DE'LONGHI NEW ZEALAND LTD.	Auckland	NZD	18,857,143.00		100%	
ZASS ALABUGA LLC	Elabuga	RUB	95,242,767.00		100%	
DE'LONGHI LLC	Mosca	RUB	644,820,000.00		100%	
KENWOOD APPLIANCES LTD.	Havant	GBP	30,586,001.00		100%	
KENWOOD LIMITED	Havant	GBP	26,550,000.00		100%	
KENWOOD INTERNATIONAL LTD.	Havant	GBP	20,000,000.00		100%	
KENWOOD INTERNATIONAL ETD. KENWOOD APPL. (SINGAPORE) PTE LTD.			500,000.00		100%	
KENWOOD APPL. (MALAYSIA) SDN.BHD.	Subang Java	SGD	1,000,000.00		100%	
· · · · · · · · · · · · · · · · · · ·	Subang Jaya	MYR		100%	100%	
DE'LONGHI-KENWOOD GMBH	Wr Neudorf	EUR	36,336.00	100%	1000/	
KENWOOD HOME APPL. PTY LTD.	Maraisburg	ZAR	100,332,501.00		100%	
DE'LONGHI KENWOOD HELLAS S.A.	Atene	EUR	452,520.00		100%	
DE'LONGHI PORTUGAL UNIPESSOAL LDA	Maia	EUR	5,000.00		100%	
ARIETE DEUTSCHLAND GMBH	Dusseldorf	EUR	25,000.00		100%	
CLIM.RE. S.A.	Luxembourg	EUR	1,239,468.00	4%	96%	
ELLE SRL	Treviso	EUR	10,000.00		100%	
DE'LONGHI BOSPHORUS EV ALETLERI TICARET ANONIM SIRKETI	Istanbul	TRY	7,700,000.00		100%	
DE'LONGHI PRAGA S.R.O.	Praga	CZK	200,000.00		100%	
KENWOOD SWISS AG	Baar	CHF	1,000,000.00		100%	
DL HRVATSKA D.O.O.	Zagabria	HRD	20,000.00		100%	
DE'LONGHI BRASIL - COMÉRCIO E IMPORTAÇÃO Ltda	São Paulo	BRL	7,406,582.00		100%	
DE'LONGHI POLSKA SP. Z.O.O.	Varsavia	PLN	50,000	0,1%	99,9%	
DE'LONGHI APPLIANCES TECHNOLOGY SERVICES (Shenzen)	Characa	CNIV	UCD 47F 000 00	·		
Co. Ltd	Shenzen	CNY	USD 175,000.00		100%	
DE'LONGHI UKRAINE LLC	Kiev	UAH	549,843.00		100%	
DE'LONGHI TRADING (SHANGHAI) CO. LTD	Shanghai	CNY	USD 945,000.00		100%	
DE'LONGHI KENWOOD MEIA F.ZE	Dubai	USD	AED 2,000,000.00		100%	
DE'LONGHI ROMANIA S.R.L.	Cluj-Napoca	RON	47,482,500.00	10%	90%	
DE'LONGHI KENWOOD KOREA LTD	Seoul	KRW	900,000,000.00		100%	
DL CHILE S.A.	Santiago del Cile	CLP	3,079,066,844.00		100%	
DE'LONGHI SCANDINAVIA AB	Stockholm	SEK	5,000,000.00		100%	
DELONGHI MEXICO SA DE CV	Bosques de las Lomas	MXN	2,576,000.00		100%	

INVESTMENTS VALUED IN ACCORDANCE WITH THE EQUITY METHOD

DL-TCL HOLDINGS (HK) LTD.	Hong Kong	HKD	USD 5,000,000	50%
TCL-DE'LONGHI HOME APPLIANCES (ZHONGSHAN) CO.LTD.	Zhongshan City	CNY	USD 5,000,000	50%

OTHER SUBSIDIARIES (IN LIQUIDATION OR DORMANT)

Company name	Registered office	Currency	Share capital
Subsidiary companies:			
DE'LONGHI LTD.	Wellingborough	GBP	4,000,000.00

⁽¹⁾ Figures at 31 December 2014, unless otherwise specified.

⁽²⁾ The articles of association, approved by the extraordinary shareholders' meeting held on 29 December 2004, give special rights to De'Longhi S.p.A. (holding 89% of the voting rights) for ordinary resolutions (approval of financial statements; declaration of dividends, nomination of directors and statutory auditors, purchase and sale of companies, grant of loans to third parties); voting rights are proportional as far as other resolutions are concerned, except for the preferential right to receive dividends held by the shareholder Kenwood Appliances Ltd.

Consolidated statement of cash flows in terms of net financial position

(Appendix 2 to the Explanatory Notes)

	1st half 2015	1st half 2014	
Profit (loss) pertaining to the Group	37,416	33,009	
Income taxes for the period	13,976	12,007	
Amortization and depreciation	24,975	21,972	
Net change in provisions and other non-cash items	(5,412)	(2,707)	
Cash flow generated by current operations (A)	70,955	64,281	
Change in assets and liabilities:			
Trade receivables	125,271	105,907	
Inventories	(61,447)	(85,908)	
Trade payables	(33,734)	(22,978)	
Other current assets and liabilities	(5,468)	(17,948)	
Payment of income taxes	(25,277)	(11,137)	
Cash flow absorbed by movements in working capital (B)	(655)	(32,064)	
Cash flow generated by current operations and movements in working capital (A+B)	70,300	32,217	
In contrast and activities			
Investment activities:	(5.256)	(4,099)	
Investments in intangible assets Other each flows for intengible assets	(5,256)	(61)	
Other cash flows for intangible assets Investments in property, plant and equipment	(21,046)	(24,511)	
Other cash flows for property, plant and equipment	722	(24,311)	
Net investments in equity investments and other financial assets	(65)	488	
Cash flow absorbed by ordinary investment activities (C)	(25,623)	(27,537)	
		, , ,	
Dividends paid	(61,295)	(59,800)	
Fair Value and Cash Flow hedge reserve	2,407	(4,944)	
Change in currency translation reserve	29,444	4,020	
Increase (decrease) in minorities	(222)	5	
Cash flow absorbed by changes in net equity (D)	(29,666)	(60,719)	
Cash flow for the period (A+B+C+D)	15,011	(56,039)	
Opening net financial position	88,988	(9,034)	
Cash flow for the period (A+B+C+D)	15,011	(56,039)	
Closing net financial position	103,999	(65,073)	

Transactions and balances with related parties

(Appendix 3 to the Explanatory Notes)

Consolidated income statement

(€/000)	1st half 2015	of which with related parties	1st half 2014	of which with related parties
Revenues from sales and services	779,358	606	691,348	1,375
Other revenues	11,204	879	8,767	862
Total consolidated revenues	790,562		700,115	
Raw and ancillary materials, consumables and goods	(405,506)	(18,380)	(384,963)	(39)
Change in inventories of finished products and work in progress	51,499	(-,,	69,863	(,
Change in inventories of raw and ancillary materials, consumables and goods	8,766		14,430	
Materials consumed	(345,241)		(300,670)	
Payroll costs	(112,490)		(101,248)	
Services and other operating expenses	(226,837)	(2,667)	(204,974)	(2,885)
Provisions	(10,661)		(6,034)	
Amortization and depreciation	(24,975)		(21,972)	
EBIT	70,358		65,217	
Financial income (expenses)	(18,978)	5	(19,939)	
PROFIT (LOSS) BEFORE TAXES	51,380		45,278	
Income taxes	(13,976)		(12,007)	
CONSOLIDATED PROFIT (LOSS) AFTER TAXES	37,404		33,271	
Profit (loss) pertaining to minority interests	(12)		262	
PROFIT (LOSS) PERTAINING TO THE GROUP	37,416		33,009	

Consolidated statement of financial position

- Goodwill 9 - Other intangible assets 23 PROPERTY, PLANT AND EQUIPMENT 19 - Land, property, plant and machinery 10 - Other tangible assets 99 EQUITY INVESTMENTS AND OTHER FINANCIAL ASSETS 11 - Equity investments Receivables 10 - Other non-current financial assets 11 - Equity investments 12 - Equity investments 13 - Receivables 14 - Equity investments 15 - Receivables 15 - Other non-current financial assets 15 - Other non-current financial assets 15 - Equity investments 15 - Equity investments 15 - Receivables 15 - Equity investments 15 - Receivables 15 - Equity investments 1	2,400 2,439 7,497 4,884 2,613 4,106 6,329 2,748 6,064 0,423 4,780 0,423 4,780 3,3415 2,2,042 6,867 1,433	1,261 173	325,110 92,400 232,710 189,904 103,876 86,028 8,232 5,197 2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
- Goodwill - Other intangible assets 23 PROPERTY, PLANT AND EQUIPMENT 19 - Land, property, plant and machinery - Other tangible assets 99 EQUITY INVESTMENTS AND OTHER FINANCIAL ASSETS 1 - Equity investments - Receivables - Other non-current financial assets DEFERRED TAX ASSETS 4 TOTAL NON-CURRENT ASSETS 58 CURRENT ASSETS 58 CURRENT TAX ASSETS 10 THADE RECEIVABLES CURRENT FINANCIAL RECEIVABLES AND ASSETS CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.	2,400 2,439 7,497 4,884 2,613 4,106 6,329 2,748 5,029 4,064 0,423 4,780 7,493 3,415 2,042 6,867		92,400 232,710 189,904 103,876 86,028 8,232 5,197 2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	1,446
PROPERTY, PLANT AND EQUIPMENT - Land, property, plant and machinery - Other tangible assets EQUITY INVESTMENTS AND OTHER FINANCIAL ASSETS - Equity investments - Receivables - Other non-current financial assets DEFERRED TAX ASSETS TOTAL NON-CURRENT ASSETS INVENTORIES TRADE RECEIVABLES CURRENT TAX ASSETS OTHER RECEIVABLES CURRENT TAX ASSETS 139 TRADE RECEIVABLES CURRENT TAX ASSETS TOTHER RECEIVABLES CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS TOTAL CURRENT ASSETS NON-CURRENT ASSETS 1,55 NON-CURRENT ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.	2,439 7,497 7,497 4,4884 2,613 4,4106 6,329 5,029 4,064 0,423 4,780 7,493 3,415 2,042 6,867 5,020		232,710 189,904 103,876 86,028 8,232 5,197 2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
PROPERTY, PLANT AND EQUIPMENT - Land, property, plant and machinery - Other tangible assets EQUITY INVESTMENTS AND OTHER FINANCIAL ASSETS 1 - Equity investments - Receivables - Other non-current financial assets DEFERRED TAX ASSETS 4 TOTAL NON-CURRENT ASSETS 58 CURRENT ASSETS 1 TOYAL NON-CURRENT ASSETS 2 TRADE RECEIVABLES CURRENT TAX ASSETS 2 CURRENT TAX ASSETS 1 TOTAL RECEIVABLES CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS 2 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000)	7,497 4,884 4,106 6,329 2,748 5,029 7,622 4,064 0,423 4,780 7,493 3,415 2,042 6,867 5,020		189,904 103,876 86,028 8,232 5,197 2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
- Land, property, plant and machinery - Other tangible assets EQUITY INVESTMENTS AND OTHER FINANCIAL ASSETS 1 - Equity investments - Receivables - Other non-current financial assets DEFERRED TAX ASSETS 4 TOTAL NON-CURRENT ASSETS 58 CURRENT ASSETS INVENTORIES STRADE RECEIVABLES CURRENT TAX ASSETS 22 CURRENT TAX ASSETS OTHER RECEIVABLES CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS 10 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.	4,884 4,106 6,329 2,748 5,029 7,622 4,064 0,423 4,780 7,493 3,415 2,042 6,867 55,020		103,876 86,028 8,232 5,197 2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
EQUITY INVESTMENTS AND OTHER FINANCIAL ASSETS - Equity investments - Receivables - Other non-current financial assets DEFERRED TAX ASSETS TOTAL NON-CURRENT ASSETS CURRENT ASSETS INVENTORIES INVENTORIES SABOURERED TAX ASSETS CURRENT TAX ASSETS CURRENT TAX ASSETS OTHER RECEIVABLES CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS TOTAL CURRENT ASSETS NON-CURRENT ASSETS NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS NET EQUITY AND LIABILITIES (€/000) 30.06.	4,106 6,329 2,748 5,029 -7,622 4,064 0,423 4,780 7,493 3,415 2,042 6,867		8,232 5,197 2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
- Equity investments - Receivables - Other non-current financial assets DEFERRED TAX ASSETS 4 TOTAL NON-CURRENT ASSETS 58 CURRENT ASSETS INVENTORIES 100 1 2 39 TRADE RECEIVABLES CURRENT TAX ASSETS CURRENT TAX ASSETS OTHER RECEIVABLES CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS 100 1 27 TOTAL CURRENT ASSETS NON-CURRENT ASSETS NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS NET EQUITY AND LIABILITIES (€/000) 30.06.	6,329 2,748 5,029 7,622 4,064 0,423 4,780 7,493 3,415 2,042 6,867		5,197 2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
- Receivables - Other non-current financial assets DEFERRED TAX ASSETS 4 TOTAL NON-CURRENT ASSETS 58 CURRENT ASSETS INVENTORIES 17 ADDE RECEIVABLES CURRENT TAX ASSETS OTHER RECEIVABLES 18 CURRENT FINANCIAL RECEIVABLES AND ASSETS CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000)	2,748 5,029 7,622 4,064 0,423 4,780 7,493 3,415 2,042 6,867		2,509 526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
- Other non-current financial assets DEFERRED TAX ASSETS TOTAL NON-CURRENT ASSETS CURRENT ASSETS INVENTORIES INVENTORIES 139 TRADE RECEIVABLES CURRENT TAX ASSETS OTHER RECEIVABLES 3 CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS TOTAL CURRENT ASSETS NON-CURRENT ASSETS NON-CURRENT ASSETS NON-CURRENT ASSETS NON-CURRENT ASSETS NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS NET EQUITY AND LIABILITIES (€/000)	5,029 -7,622 -4,064 -0,423 -4,780 -7,493 -3,415 -2,042 -6,867 -5,020		526 42,515 565,761 317,763 366,159 7,250 38,284 55,243	
TOTAL NON-CURRENT ASSETS CURRENT ASSETS INVENTORIES I	0,423 4,780 7,493 3,415 2,042 6,867		565,761 317,763 366,159 7,250 38,284 55,243	
CURRENT ASSETS INVENTORIES 39 TRADE RECEIVABLES 23 CURRENT TAX ASSETS 3 CURRENT FINANCIAL RECEIVABLES AND ASSETS 2 CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE 1,55 NET EQUITY AND LIABILITIES 30.06. (€/000) 30.06.	0,423 4,780 7,493 3,415 2,042 6,867		317,763 366,159 7,250 38,284 55,243	
INVENTORIES 39 TRADE RECEIVABLES 23 CURRENT TAX ASSETS 3 CURRENT FINANCIAL RECEIVABLES AND ASSETS 2 CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE 1,55 NET EQUITY AND LIABILITIES 30.06. (€/000) 30.06.	4,780 7,493 3,415 2,042 6,867		366,159 7,250 38,284 55,243	
TRADE RECEIVABLES 23 CURRENT TAX ASSETS 3 OTHER RECEIVABLES 3 CURRENT FINANCIAL RECEIVABLES AND ASSETS 2 CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE 1,55 NET EQUITY AND LIABILITIES 30.06. (€/000) 30.06.	4,780 7,493 3,415 2,042 6,867		366,159 7,250 38,284 55,243	
CURRENT TAX ASSETS OTHER RECEIVABLES CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.	7,493 3,415 2,042 6,867 5,020		7,250 38,284 55,243	
CURRENT FINANCIAL RECEIVABLES AND ASSETS CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.	2,042 6,867 5,020	173	55,243	301
CASH AND CASH EQUIVALENTS 27 TOTAL CURRENT ASSETS 96 NON-CURRENT ASSETS HELD FOR SALE 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.	5,020			
NON-CURRENT ASSETS HELD FOR SALE TOTAL ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.			388,530	
TOTAL ASSETS 1,55 NET EQUITY AND LIABILITIES (€/000) 30.06.	1.433		1,173,229	
NET EQUITY AND LIABILITIES (€/000) 30.06.	.,		1,235	
NET EQUITY AND LIABILITIES (€/000) 30.06.	0,517		1,740,225	
GROUP PORTION OF NET EQUITY 81	5,398		783,237	
	4,250		224,250	
	3,732 7,416		432,455 126,532	
MINORITY INTERESTS	2,687		2,910	
	8,085		786,147	
NON-CURRENT LIABILITIES				
	5,851		123,311	
- Bank loans and borrowings (long-term portion)	-		8,980	
- Other financial payables (long-term portion)	5,851		114,331	
DEFERRED TAX LIABILITIES 2	0,937		20,156	
NON-CURRENT PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES 8	1,451		85,345	
	5,451 6,000		39,313 46,032	
· · · · · · · · · · · · · · · · · · ·	.8,239		228,812	
CURRENT LIABILITIES	.0,233		220,012	
	4,635	3,992	382,545	232
	4,088	3,332	232,000	
	8,871		203,131	
	5,217		28,869	1
CURRENT TAX LIABILITIES 1	2,520		19,878	
OTHER PAYABLES 7		4.455	90,843	4.405
TOTAL CURRENT LIABILITIES 51	2,950	1,165		1,165

Transactions and balances with related parties - Summary by company

In compliance with the guidelines and methods for identifying significant transactions, especially those with related parties covered by the De'Longhi S.p.A. rules on corporate governance, we shall now present the following information concerning income and expenses for the first half 2015 and credit/debit balances at 30 June 2015 from related party transactions:

(€/million)	Revenues	Raw material and other costs	Trade and other receivables	Trade and other payables
Related parties: (1)				
DeLClima S.p.A.	0.5	-	0.4	-
Climaveneta S.p.A.	0.3	0.1	0.4	0.9
DL Radiators S.p.A.	0.5	-	0.5	0.1
R.C. Group S.p.A.	-	-	-	0.4
TCL-De'Longhi Home Appliances (Zhongshan) Co.Ltd.	-	18.4	-	3.8
Gamma S.r.l.	-	2.6	-	-
TOTAL RELATED PARTIES	1.5	21.0	1.4	5.2

⁽¹⁾ These mostly refer to dealings of a commercial nature.

Starting from January 2012, following the demerger already mentioned, DeLclima S.p.A. and its subsidiaries became related parties, since controlled by common shareholders.

The transactions between the De'Longhi Group and the DeLclima Group are limited to financial and administrative services which continue to be provided by De'Longhi to DeLclima (primarily payroll and IT services).

Still there are some transactions referred to the production/purchase of finished and semi-finished products (mainly from China) then sold to DeLclima Group, under arm's-length terms and conditions.

The receivables/payables relative to Climaveneta S.p.A., DL Radiators S.p.A. and RC Group S.p.A. refer primarily to the tax receivables/payables from previous years when the companies were part of De'Longhi S.p.A.'s tax group.

Certification of the half-year condensed consolidated financial statements pursuant to art. 81-ter of CONSOB Regulation 11971 dated 14 May 1999 and subsequent amendments and additions

The undersigned Fabio de'Longhi, Vice Chairman and Chief Executive Officer, and Stefano Biella, as Financial Reporting Officer of De'Longhi S.p.A., attest, also taking account of the provisions of paragraphs 3 and 4, art. 154-bis, of Decree 58 dated 24 February 1998:

- have been adequate in relation to the company's characteristics and
- have been effectively applied.

that the accounting and administrative processes for preparing the half-year condensed consolidated financial statements during the first half of 2015.

They also certify that the half-year condensed consolidated financial statements at 30 June 2015:

- have been prepared in accordance with the applicable International Financial Reporting Standards adopted by the European Union under Regulation (EC) 1606/2002 of the European Parliament and Council dated 19 July 2002;
- correspond to the underlying accounting records and books of account;
- are able to provide a true and fair view of the issuer's statement of financial position and results of operations and of the Group of companies included in the consolidation.

Lastly, they certify that the interim report on operations contains references to important events that took place in the first six months of the year and their impact on the half-year condensed consolidated financial statements, together with a description of the principal risks and uncertainties in the remaining six months of the year, as well as information on significant related party transactions.

Treviso, 31 July 2015

Fabio de' Longhi Vice Chairman and Chief Executive Officer Stefano Biella Financial Reporting Officer



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Review report on the interim condensed consolidated financial statements (Translation from the original Italian text)

To the Shareholders of De'Longhi S.p.A.

Introduction

We have reviewed the interim condensed consolidated half-year financial statements, comprising the consolidated statement of financial position, the consolidated income statement, the consolidated statement of comprehensive income, the statement of changes consolidated shareholders' equity, the consolidated cash flows statement and the related explanatory notes, of De'Longhi S.p.A. and its subsidiaries (the "De'Longhi Group") as of June 30, 2015. The Directors of De'Longhi S.p.A. are responsible for the preparation of the interim condensed consolidated half-year financial statements in conformity with the International Financial Reporting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union. Our responsibility is to express a conclusion on these interim condensed consolidated half-year financial statements based on our review.

Scope of Review

We conducted our review in accordance with review standards recommended by Consob (the Italian Stock Exchange Regulatory Agency) in its Resolution no. 10867 of July 31, 1997. A review of interim condensed consolidated half-year financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (ISA Italia) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the interim condensed consolidated half-year financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim condensed consolidated half-year financial statements of De'Longhi Group as of June 30, 2015 are not prepared, in all material respects, in conformity with the International Financial Reporting Standards applicable to interim financial reporting (IAS 34) as adopted by the European Union.

Treviso, July 31, 2015

Reconta Ernst & Young S.p.A. Signed by: Stefano Marchesin, Partner

This report has been translated into the English language solely for the convenience of international readers

Reconta Ernst & Young S.p.A.
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This report is available on the corporate website : $\underline{www.delonghigroup.com}$

De'Longhi S.p.A.

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