Treviso, April 15, 2014

PRESS RELEASE

De'Longhi SpA:

The Shareholders' general meeting, held today, (i) approved the consolidated 2013 results; (ii) approved a dividend of € 0.40 per share; (iii) renewed the authorization to purchase and dispose of the Company's chares; (iv) gave a positive opinion on the Remuneration Policy for the year 2014.

Summary

The full year 2013 results	▪ Revenues were up by 6.7% in the twelve months, at € 1,632.6 million (+10.3% at constant exchange rates); ▪ Net industrial margin reached € 790.3 million, a +7.5% increase; ▪ Ebitda before non-recurring items at € 242.5 million (14.9% of revenues), up by 4.4%; ▪ Ebit stood at € 195.0 million (11.9% of revenues), up by 3.2%; ▪ Net income pertaining to the Group totaled € 116.9 million (from € 118.4 million); ▪ Net debt stood at € 2.2 million; net bank debt improved by € 67.6 million.
Approval of a dividend of € 0.40 per share	A dividend of € 0.40 per share (gross of any applicable tax) has been approved, payable from May 2, 2014, with ex-dividend date April 28, 2014 and record date April 30, 2014. The equivalent pay-out ratio is ca. 51%.
Remunation Policy for 2014	The Shareholders' meeting has given a positive opinion on the Remuneration Policy for 2014, as mentioned in the "Relazione Annuale sulla Remunerazione di De' Longhi S.p.A.", as of art. 123-ter of the "TUF".
Authorization to purchase and dispose of Company's shares.	Shareholders have renewed the authorization to the purchase and disposal of the Company's shares up to a maximum of 28 million ordinary shares and, in any case, not exceeding one fifth of the share capital, including as well shares owned by controlled companies.

The 2013 results: the Group

Fiscal year 2013 was the first year for the De'Longhi Group new consolidation perimeter, including Braun *Household* (acquired in 2012).
During the year the Group devoted significant organizational efforts to complete the Braun integration, defining the organization's structure, strengthening the commercial network, increasing investments in research and development as well as in advertising & promotion.
The Group continued with its industrial investment plans in Romania and in China. In particular, during 2013 the first assembly lines became operational at the new plant in Romania, and are at present dedicated to fully automatic coffee makers; during 2013 the plant gained also the ISO 9001 and 14001 certifications.

From a market's perspective, 2013 was characterized by a muted global demand scenario, with some mature countries of the Euro area which were quite resilient, while some of the emerging markets experienced a slowdown versus the previous years' trend (e.g. Australia).
Furthermore, the Group recorded a widespread depreciation of the export currencies, above all the Japanese Yen, the Australian Dollar, the Russian Rouble, the South African Rand, the US Dollar and the UK Pound, with a significant impact on revenues and margins.

Revenues

Even if in a very competitive environment, the Group achieved full year **revenues** of € 1,632.6 million, up by 6.7% (+10.3% at constant exchange rates), in line with the guidance provided by management.

By geography, European markets highlighted a positive trend (+9.8%) thanks to a strong contribution both from markets in North-East and in South-West Europe. Among the Group's reference markets, Germany, Italy, Spain, France and Benelux were particularly strong.
The MEIA area (Middle East, India, Africa) was very positive, growing by +53.0%, while the APA area (Asia, Pacific, Americas) recorded negative revenue growth (-9.5%) due to lower sales in Australia and to a very negative exchange rates impact (mainly from the Japanese Yen and the Australian Dollar).

Net industrial margin

Thanks to an improved mix and to higher volumes, the **net industrial margin** increased from € 735.3 million in 2012 to € 790.3 million in 2013, up from 48.1% of revenues to 48.4%, despite the aforementioned negative FX impact.

Ebitda

Ebitda before non-recurring items increased by 4.4% to € 242.5 million (14.9% of revenues) from € 232.3 million (15.2% of revenues). The slight decrease as a percentage of revenues is due to

increased service and labor costs following the Braun integration and to the strengthening of the commercial network.
At constant exchange rates, EBITDA before non-recurring items would be € 256.4 million (15.2% margin), up by € 40.2 million versus 2012 (+18.6%), with a negative exchange rates effect of € 30.0 million.
The Group recorded negative non-recurring items totalling € -2.6 million, down from € -7.7 million in 2012 (of which the majority were related to the Braun Household acquisition).
EBITDA after non-recurring items was € 239.8 million, up by 6.8% from € 224.6 million in 2012, stable as a percentage of revenues to 14.7%.

Ebit

Ebit reached € 195.0 million (11.9% of revenues), up by 3.2% from 2012, and was burdened by higher D&A (an increase of € 9.3 million versus the previous year) due to the significant industrial investments.

DE'LONGHI GROUP	**2013**		**2012[(1)]**	
12 months	**M €**	***% of revenues***	**M €**	***% of revenues***
Net industrial margin	**790.3**	***48.4%***	**735.3**	***48.1%***
EBITDA before non-recurring items	**242.5**	***14.9%***	**232.3**	***15.2%***
EBITDA	**239.8**	***14.7%***	**224.6**	***14.7%***
EBIT	**195.0**	***11.9%***	**189,0**	***12.3%***
Net income pertaining to the Group	**116.9**	***7.2%***	**118.4**	***7.7%***

(1) The retrospective application of the new IAS 19 – Employee benefits and the definitive price allocation related to the Braun Household acquisition led to the restatement of the comparative figures.

Net income

After **financial charges** worth € 37.9 million (up from € 34.4 million in 2012 as a result of the higher average indebtedness after the Braun Household acquisition and of higher hedging costs), **net income** pertaining to the Group amounted to € 116.9 million (€ 118.4 million in 2012).

Net financial position

Net financial position versus banks (which excludes the accounting entries relating to the potential earn-out linked to the Braun deal, the fair value of derivatives and options and the commitments linked to the UK pension plan) as of December 31st 2013 is positive by € 47.7 million, from € -19.9 million in 2012, thus improving by € 67.6 million despite the cash outflows linked to capital expenditures (€ 59.5 million, of which € 14.6 million due to the new production facilities) and to the dividends paid (€ 43.4 million).

Including all the accounting entries mentioned above, net debt as of December 31st 2013 stands at € 2.2 million, from € 61.4 million in 2012. The net debt figure as of December 31st 2012 originally reported in the FY 2012 results was € 92.9 million; this value was restated during 2013 to € 61.4 million following the revision of the Braun earn-out valuation, for a total of € 31.1 million (at the closing). After such revision, the IFRS valuation of the earn-out is € 33.6 million (including accrued interest) as of December 31st 2013.

Working capital

Net working capital decreased by € 20.8 million from 2012; working capital as a percentage of revenues decreased from 15.9% to 13.6% as of December 2013. This was the result of the positive trend of trade receivables (which more than compensated for a lower recourse to securitization by € 5.3 million) and of an efficient inventory management, which decreased, as a percentage of revenues, from 17.9% in 2012 to 17.4% in 2013, despite the purchase of the Braun stock during the first months of the year.

Dividend

The Board of Directors will propose to the Shareholders' Annual General Meeting (which will be held on April 15th 2014) a dividend per share of € 0.40, which will be payable from May 2nd 2014, with ex-dividend date on April 28th 2014, and record date ex art. 83-terdecies of D. Lgs. n. 58/98 as of April 30th 2014; the pay-out ratio is about 51%.

Events occurred after the end of the year

No significant events occurred after the end of the year.

Foreseeable business development

Economic conditions in the Group's main markets are forecast to remain still quite uncertain during 2014. Management nevertheless think that the Group can continue along its growth path thanks to its industrial know-how, to its competitive positioning, to its significant geographical diversification as well as thanks to the Braun potential, all contributing to targeting an increase of revenues and an improvement of the margin levels achieved in 2013, despite expectations of a still negative foreign exchange impact.

Other Shareholders' resolutions

The Shareholders meeting, after having examined the "Relazione Annuale sulla Remunerazione di De' Longhi S.p.A." , prepared in accordance to the existing laws and regulations and published on the Company's website www.delonghigroup.com (section "*Investor Relations*" – "*Governance*" – "*Assemblee*" – "*2014*") has given positive opinion on the Remuneration Policy 2014 of De' Longhi S.p.A. and the related procedures required to adopt and execute it, as identified in Section I of the aforementioned "Relazione".

The Shareholders' meeting also renewed – after revocation of the resolution approved on April 23, 2013 – the authorization to purchase and dispose of the Company’s shares up to a maximum of 28 million ordinary shares and in any case not exceeding one fifth of the share capital, including also shares owned by controlled companies. The authorization was approved, as required by existing laws, for a maximum period of 18 months and according to the terms and conditions included in the report about the meeting’s agenda presented by the Board of Directors and available on the Company’s website www.delonghigroup.com (section “*Investor Relations*” – “*Governance*” – “*Assemblee*” –“*2014*”)

Declaration of the manager responsible for the company's accounts

The manager responsible for the preparation of the company's accounts, Stefano Biella, hereby declares, as per article 154 bis, paragraph 2, of the "Testo Unico della Finanza", that all information related to the company's accounts contained in this press release are fairly representing the accounts and the books of the company.

Contacts

for analysts and investors: Investor Relations:
Fabrizio Micheli, T: +39 0422 413235
Marco Visconti, T: +39 0422 413764
e-mail: investor.relations@delonghigroup.com

for the press: Valentina Zanetti
T: +39 0422 413384
e-mail: valentina.zanetti@delonghigroup.com

on the web: http://investors.delonghi.com/en/index.php

A N N E X

Consolidated results of De' Longhi S.p.A. as at December 31, 2013

Consolidated income statement

Euro million	2013	% of revenues	2012(*)	% of revenues
Net revenues	**1,632.6**	**100.0%**	**1,530.1**	**100.0%**
Change 2013/2012	*102.5*	*6.7%*		
Materials consumed and other production costs (services and production payroll costs)	(842.4)	(51.6%)	(794.8)	(51.9%)
Net industrial margin	**790.3**	**48.4%**	**735.3**	**48.1%**
Costs of services and other expenses	(382.5)	(23.4%)	(348.8)	(22.8%)
Labour cost (non industrial)	(141.1)	(8.6%)	(128.7)	(8.4%)
Provisions	(24.3)	(1.5%)	(25.6)	(1.7%)
EBITDA before non-recurring items	**242.5**	**14.9%**	**232.3**	**15.2%**
Change 2013/2012	*10.2*	*4.4%*		
Non-recurring items	(2.6)	(0.2%)	(7.7)	(0.5%)
EBITDA	**239.8**	**14.7%**	**224.6**	**14.7%**
Amortization	(44.9)	(2.7%)	(35.6)	(2.3%)
EBIT	**195.0**	**11.9%**	**189.0**	**12.3%**
Change 2013/2012	*6.0*	*3.2%*		
Net financial charges	(37.9)	(2.3%)	(34.4)	(2.2%)
Profit before taxes	**157.1**	**9.6%**	**154.6**	**10.1%**
Taxes	(39.6)	(2.4%)	(35.7)	(2.3%)
Profit / (loss) for the period	**117.5**	**7.2%**	**118.9**	**7.8%**
Profit / (loss) pertaining to minority interests	0.6	0.0%	0.5	0.0%
Profit / (loss) pertaining to the Group	**116.9**	**7.2%**	**118.4**	**7.7%**

(*) The comparative figures were restated as a result of the retroactive application of the new IAS 19 – Employee benefits and the definitive price allocation related to the Braun Household acquisition in accordance with IFRS 3 - Business combinations.

Consolidated balance sheet

Euro million	**31.12.2013**	**31.12.2012 (*)**	**Change**
- intangible assets	327.3	331.1	(3.8)
- tangible assets	173.4	158.6	14.8
- financial assets	3.3	3.1	0.2
- deferred tax assets	38.1	41.3	(3.2)
Fixed assets	**542.1**	**534.1**	**8.0**
- inventory	283.4	273.8	9.7
- trade receivables	335.2	381.2	(46.0)
- trade payables	(345.7)	(351.7)	6.1
- other net current assets / (liabilities)	(51.0)	(60.5)	9.4
Net working capital	**221.9**	**242.8**	**(20.8)**
Non current liabilities	(91.9)	(84.9)	(7.0)
Net invested capital	**672.2**	**692.0**	**(19.8)**
Net debt / (net cash) (**)	**2.2**	**61.4**	**(59.2)**
Total shareholders' equity	**669.9**	**630.5**	**39.4**
Total net debt and shareholders' equity	**672.2**	**692.0**	**(19.8)**

(*)The comparative figures were restated as a result of the retroactive application of the new IAS 19 – *Employee benefits* and the definitive price allocation related to the Braun Household acquisition in accordance with IFRS 3 - *Business combinations* (which caused a reduction in net debt at 31 December 2012 of €31.5 million).
(**)Net financial position at 31 December 2013 includes €49.9 million in net financial liabilities (€41.5 million at 31 December 2012) relating to the fair value of derivatives, the financial debt connected to the transaction involving the UK subsidiary's pension fund, recognition of options on minority interests, and the residual debt owed Procter & Gamble for the Braun acquisition.

Consolidated cash flow statement

Euro million	2013	2012 (*)
Cash flow from operations	205,4	192,0
Cash flow from changes in the working capital	(31,2)	(65,2)
Cash flow from ordinary investments	(59,5)	(62,8)
Operating Cash Flow	**114,7**	**63,9**
Braun Household acquisition	-	(171,8)
Cash flow from extraordinary investments	**-**	**(171,8)**
Dividends	(43,4)	(49,3)
Cash flow from changes in the Fair value and Cash flow hedge reserves	(4,7)	(25,0)
Cash flow from actuarial losses related to the UK pension plan transaction	(6,2)	-
Cash flow from changes in the conversion reserve	(1,6)	3,2
Cash flow from other changes in the the net equity	0,4	0,2
Cash flow from changes in the net equity	**(55,5)**	**(70,9)**
Net cash flow	**59,2**	**(178,8)**
Opening net financial position	(61,4)	117,4
Closing net financial position	**(2,2)**	**(61,4)**

(*)The comparative figures were restated as a result of the retroactive application of the new IAS 19 – Employee benefits and the definitive price allocation related to the Braun Household acquisition in accordance with IFRS 3 - Business combinations

Revenues by geography

Euro million	2013	%	2012	%	Change	Change %
Germany	223.6	13.7%	195.5	12.8%	28.1	14.4%
Italy	203.6	12.5%	184.0	12.0%	19.6	10.6%
UK	121.3	7.4%	124.6	8.1%	(3.3)	(2.6%)
Russia and other ex USSR countries	115.0	7.0%	112.7	7.4%	2.3	2.0%
France	94.9	5.8%	89.3	5.8%	5.5	6.2%
Benelux	52.7	3.2%	45.9	3.0%	6.8	14.9%
Spain	42.4	2.6%	31.3	2.0%	11.1	35.4%
Austria	40.3	2.5%	37.2	2.4%	3.1	8.2%
Other European countries	213.0	13.0%	187.4	12.2%	25.6	13.7%
EUROPE	**1,106.8**	**67.8%**	**1,008.0**	**65.9%**	**98.8**	**9.8%**
MEIA (Middle East/India/Africa)	**130.5**	**8.0%**	**85.3**	**5.6%**	**45.2**	**53.0%**
Australia and New Zealand	109.2	6.7%	143.5	9.4%	(34.3)	(23.9%)
US and Canada	97.8	6.0%	105.6	6.9%	(7.8)	(7.4%)
Japan	59.5	3.6%	70.3	4.6%	(10.8)	(15.3%)
Other countries APA area	128.7	7.9%	117.4	7.7%	11.3	9.6%
APA (Asia/Pacific/Americas)	**395.3**	**24.2%**	**436.8**	**28.5%**	**(41.5)**	**(9.5%)**
Total revenues	**1,632.6**	**100.0%**	**1,530.1**	**100.0%**	**102.5**	**6.7%**